

# **WELCOME COMMUNITY CAPTAINS**

2023



# **Agenda**

- Welcome & Housekeeping
- Recognition
- Captain Responsibilities
- Homer Fund
- Break
- The Home Depot Foundation & Team Depot
- Lunch
- Team Depot
- Break
- Foundation Comms/PR
- Team Depot & Goals/ Reporting
- Best Practices
- Q & A Closing



# Housekeeping

Strategy

### **Regional Huddles**

Train and align Regional, District and select Store Captains

#### **District Huddles**

District Captains train Store Captains on best practices, operations, goals and strategy

- Additional resources available on Team Depot Toolbox THD.co/TeamDepot
- Copy in Div Mgr for invites for District Huddles



# Recognition



# **Your Captainship Role**



- Emphasize the importance of Team Depot and Homer Fund to the company's culture
- Provide Team Depot volunteer opportunities and drive Homer Fund awareness

#### **Regional Captains**

- Create strategy and drive progress to Team Depot and Homer Fund participation goals
- Review reporting, update RVPs, and encourage region leadership participation in Team Depot projects

#### **District Captains**

- Partner with Store Community Captains to plan district-wide projects
- Ensure Store
   Community Captains
   are trained and
   working towards
   Team Depot volunteer
   goals

#### **Store Captains**

- Attend all District meetings and planning calls
- Report store activities and accomplishments
- Plan Team Depot projects for your store in partnership with District Captains



- Drive the annual campaign
- Serve as a point of contact for the Homer Fund throughout the year July 5
   August 4
- Ensure education of associates on the Homer Fund's grant programs and application process
- Monitor participation and encourage associate participation through donations



# The Homer Fund



# **Agenda**

- Welcome
- Homer Fund Staff
- Homer Fund Activity
- Direct vs Matching Grants
- The Scope of an Analyst
- Natural Disaster
- Fundraising Campaign
- Questions



# Recognition









PROUDLY PRESENTED TO

# New England

IN RECOGNITION FOR THE COMMITMENT AND DEDICATED SERVICE TO HOMER FUND AND TEAM DEPOT. THANK YOU FOR YOUR CAPTAINSHIP IN 2022!

Shannon Gerber

SHANNON GERBER
Executive Director, The Home Depot Foundation and The Homer Fund

SHARON ROBINSON

Director, The Homer Fund



### The Homer Fund Team



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### What is The Homer Fund?

### \*The Homer Fund is 501 (c)(3) non-profit charity

- Established in 1999 by our founders
- Help associates with demonstrated financial need

# Since inception:

**175K+ Home Depot Families** 

\$250M+ in assistance



### **Homer Fund FY 2022 Review**



\$19 Million

**8,759+** Home Depot Families



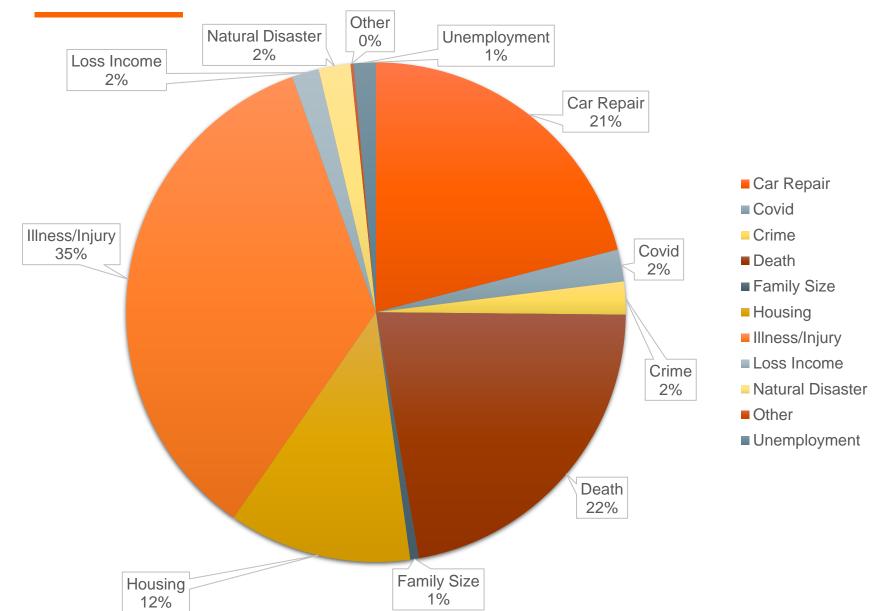
Natural Disaster Response 4,495+ associates impacted by tornadoes, hurricanes, floods, wildfires and other storms

\$2.3M+ awarded

Over \$36M since inception More than 31,000 assisted



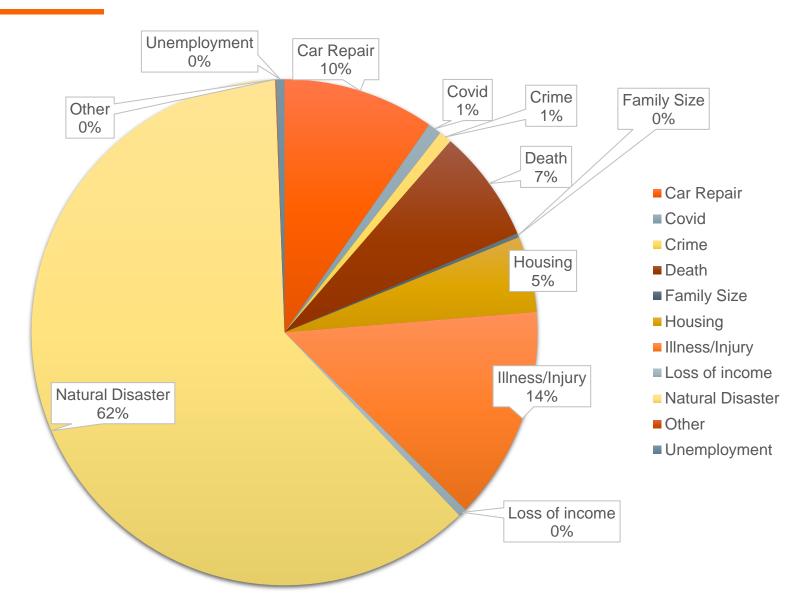
# **Northern Division FY '22 Grant Activity**



- **1,598** grants
- **\$4,887,627** in grant assistance



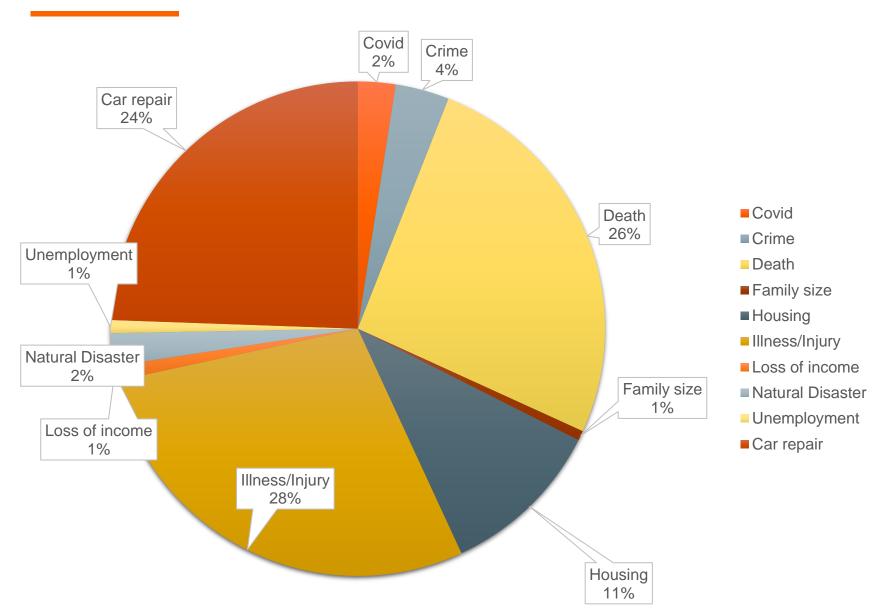
# **Southern Division FY '22 Grant Activity**



- **5,078** grants
- \$7,057,877in grant assistance



# **Western Division FY '22 Grant Activity**



INTERNAL USE

- **940** grants
- \$2,736,869in grant assistance



# **Direct vs Matching Grant Overview**



#### **DIRECT GRANT**

- Primary/flagship grant
- Must have a triggering event and a qualifying expense
- Rigid criteria
- Award amount up to \$10,000; based on the documented need

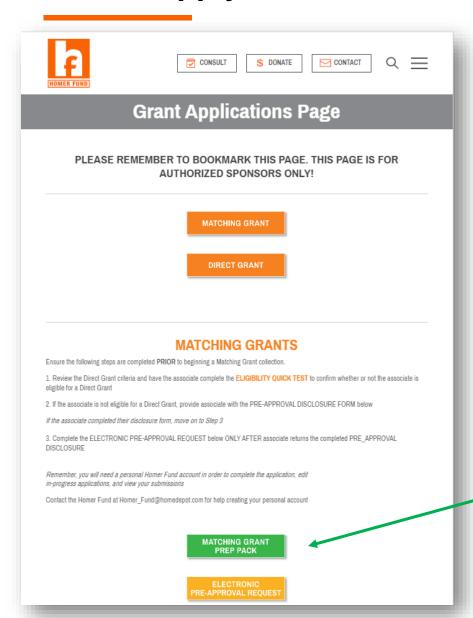


#### **MATCHING GRANT**

- Secondary grant or complementary grant
- Criteria is flexible (expanded list of everyday events that cause a hardship)
- Pre-approval from the Homer Fund
- Can cover expenses not addressed by the Direct Grant
- Award amount up to \$5,000; based on the amount collected and the documented need



# How to apply

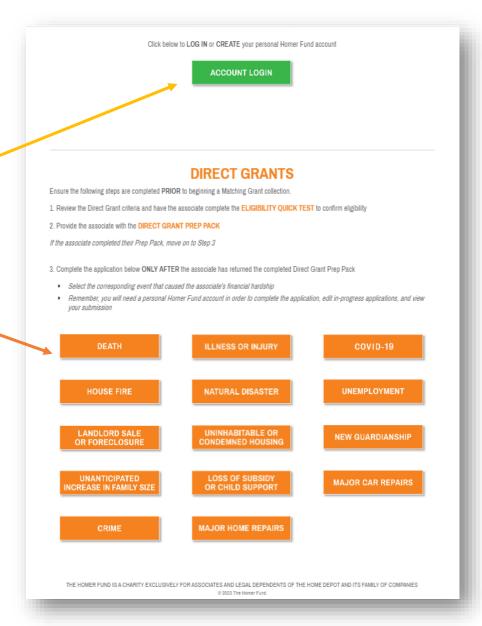


### https://thdhomerfund.org/grant-applications-page

Create a new account or log into existing account

**Direct Grants** 

**Matching Grants** 



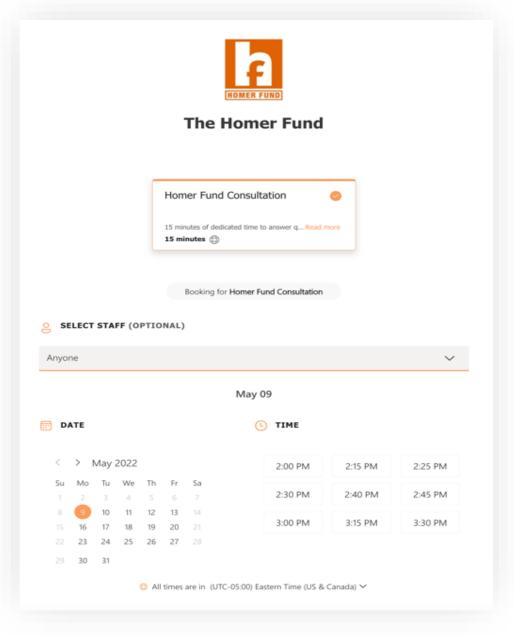
Consultations thd.co/hfconsult



Call the Homer Fund direct number or email for any general concerns.



- Schedule time with an analyst who is not assigned to your grant request.
- Schedule time for grant status updates or general questions.





On average, we receive 40 general consultations and 60 grant reviews on a monthly basis

On average, 80% of consult results in approvals

Current ratio on who schedules consult 85% associate's vs 15% sponsors

After consultations, our goal is to process all request within 7-10 business days. The average consultation received a decision with 7 business days.



### **Grant Determination**



- **Eligibility**
- Schedule Consult
- Send an email
- Take the EligibilityQuick test



#### Review

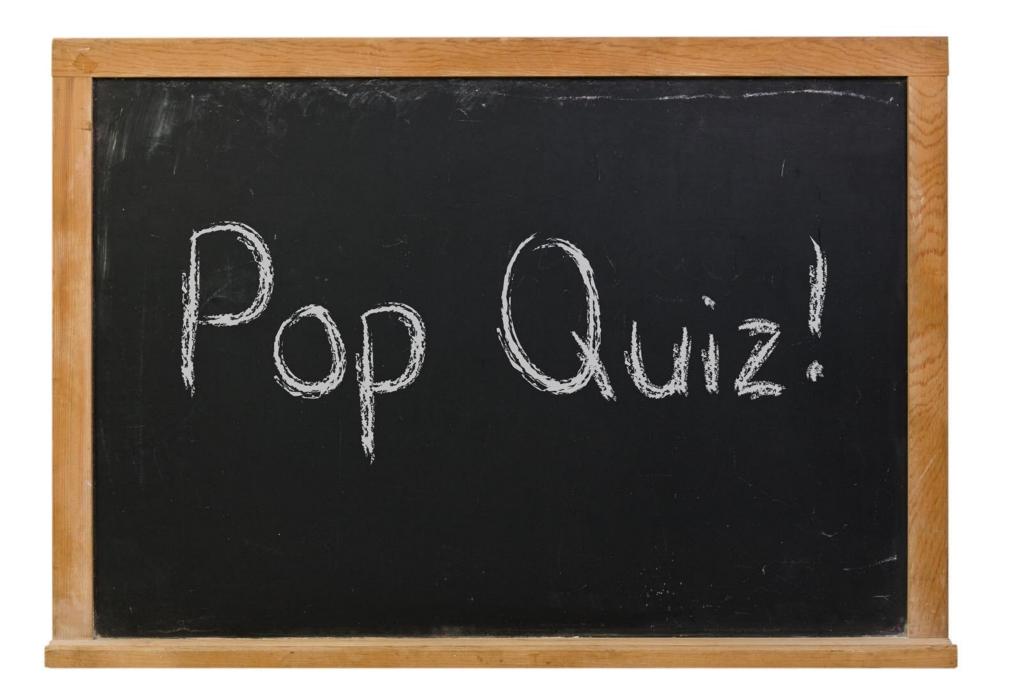
- Provide sufficient documentation
- Be available to speak with analyst



#### Recommendation

Determined by financial need not want







# **Natural Disaster Emergency Grant**

#### What is the Intent?

- Upon eminent threat and in the immediate aftermath of a disaster, The Homer Fund may provide emergency financial assistance to associates in need (no supporting documents required):
  - Temporary shelter (i.e., needs help with the cost of paying for a hotel)
  - Food (i.e., paying for food while displaced, food replacement when necessary)
  - Clothing (i.e., purchase of clothing when associate did not have time to pack before evacuation)
    - ☐ Associates seeking help with home repairs, relocation, homeowners insurance deductibles and other critical, but less time-sensitive needs are required to seek assistance through the normal Direct Grant process

#### Who Qualifies?

- Current associates (including associates on LOA)
- Associates' legal spouse, minor child(ren) and legal dependents

#### How Much Is Awarded?

- Grant amounts are in smaller amounts to address immediate needs, and are based on family size
- Range from \$75 \$850 (extreme situations may exceed max)





# **Natural Disaster Emergency Grant**





#### • How Do I Help Associates Access Emergency Funds?

- Upon activation of The Homer Fund's emergency response, regional/district leadership in the impacted area is notified via email
- EARTHQUAKE



- Email contains an application link and instructions to forward to authorized sponsors locally
- How Soon Will Associates Receive Emergency Funds (if qualified)?
  - Emergency funds are processed as quickly as possible and associates will receive an confirmation of the release of funds within 24-48 business hours. Funds provided via Payroll Direct Deposit.





### • When Does the Emergency Process Close?

■ By nature of the event, the emergency process will close no later than 2-7 days from the occurrence of the disaster (*exceptions made where required*)



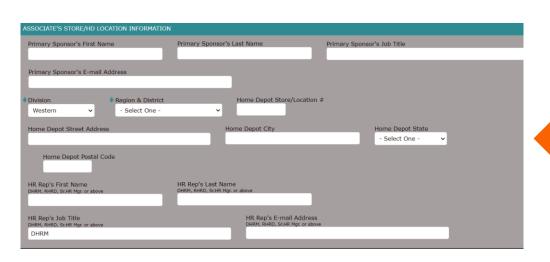




# **Emergency Applications**

Understanding the associates needs and entering the accurate information is critical, specifically LEGAL NAME, PHONE # and EMAIL ADDRESS





Ensure management information is accurate in case the associate does not get the email, and DON'T FORGET TO CLICK "REVIEW & SUBMIT"



### **Details are CRITICAL**

Reason for Application

Please be specific. Vague descriptions will cause delays in processing.

For example, instead of typing "Wildfire," provide details like "Associate's home was destroyed in wildfire; currently staying w/family, but needs help with food and clothing."



When entering cause of hardship, the more details the <u>better</u> as it helps us determine appropriate need and assistance.

Example of information that is helpful: "Tree fell on associate's home and it is uninhabitable. Associate and spouse need housing food and clothing."



### **Post-Emergency Process**

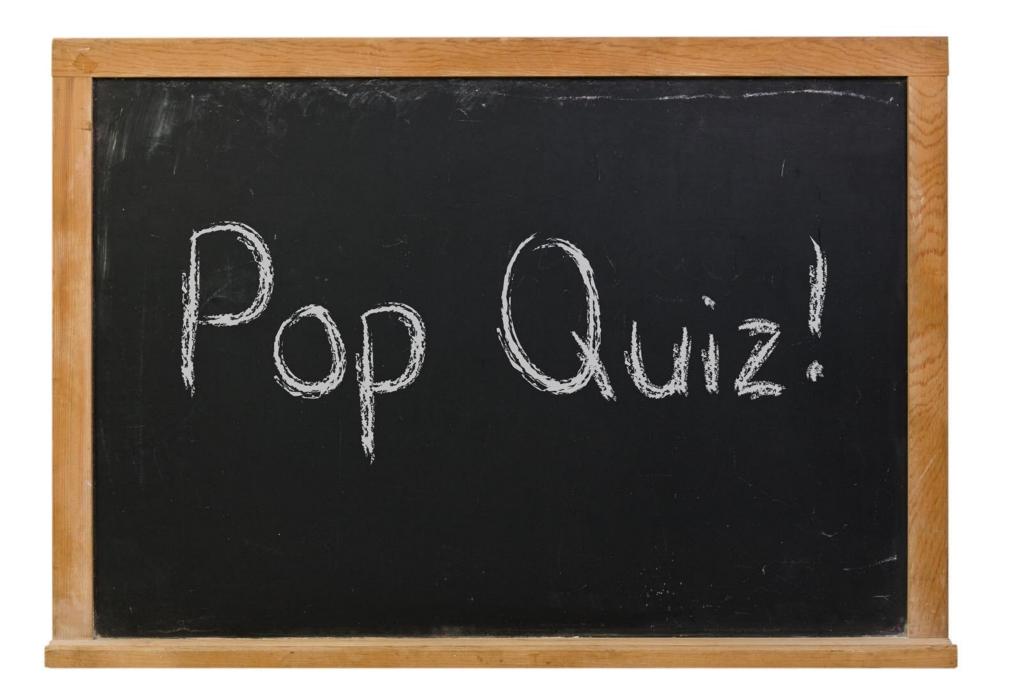
- IF THERE IS NO NEED FOR IMMEDIATE EVACUATION/FOOD/CLOTHING ASSISTANCE, associates may apply for a Direct Grant for help with:
  - Home repairs/homeowners' insurance deductible
  - Relocation
  - Past due essential household expenses (i.e., past due rent/mortgage, past due natural gas/electricity/water)
- Supporting documentation is required
  - Reference Direct Grant Prep Pack to ensure ALL required documents are submitted with application
    - Incomplete applications will not be processed and will be immediately declined
  - Examples of required documents:
    - Copy of homeowners insurance claim pay-out and/or insurance declarations page
    - FEMA assistance documentation
    - Repair quote from selected licensed contractor
      - Assistance is not given for landscaping, sheds, fences, etc.
- NOTE: Associates must complete their insurance claim prior to seeking Homer Fund assistance













# **Captainship Role**

- Knowledgeable of Grant Programs (CORE):
  - Direct & Matching
- Knowledgeable of Resources
  - Thdhomerfund.org
    - (supporters & resources)
  - thd.co/hfconsult
- Knowledgeable of the Ways to Donate
  - Thdhomerfund.org/donate
- Drive participation during the Fundraising Campaign
- Serve as a Point of Contact for The Homer Fund throughout the year
- Encourage Continued Support of Homer Fund



# Orange at Heart Fundraising Campaign 2022 - Results

		Captain Participation (completed >= 5
Division	District <b>T</b>	activities)
Southern	1	100.0%
	2	90.0%
	88	80.0%
	78	80.0%
	132	80.0%
	4	100.0%
	93	77.8%
	73	90.0%
	87	11.1%



# Orange at Heart Fundraising Campaign 2022

# **Mid South**





# **Fundraising Campaign 2023**





CONTINUE TO ASSIST

**ASSOCIATES IN NEED** 

CONTINUE TO LIVE THE COMPANY'S CORE VALUES



# **Orange at Heart 2023**

Dates: July 5 - August 4

Goal: Actively fundraise and continue to emphasize the importance of Homer Fund awareness and associate engagement across social media and internal channels

#### **OBJECTIVES**

- Actively fundraise and increase awareness and education of The Homer Fund support available for Home Depot associates
- Increase engagement with The Homer Fund across social and internal channels
- Encourage current and future donations to The Homer Fund

Because we're all





### Pin Backer





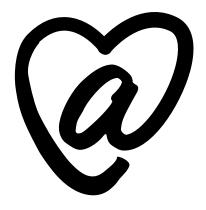


# A New Way to Participate!

We need your help to **drive participation** during the Orange at Heart campaign across all Home Depot facilities.

In 2023, "participation" is not just fundraising. It's...

- Purchasing swag that gives back at THDGear.com
- Setting up an educational display in the breakroom
- Getting associates to follow @HomerFund on Twitter
- Sharing #OrangeAtHeart and #HomerFund stories on Yammer and Twitter
- Encouraging associates to donate
- Encouraging existing donors to increase their donation by a minimum of \$1

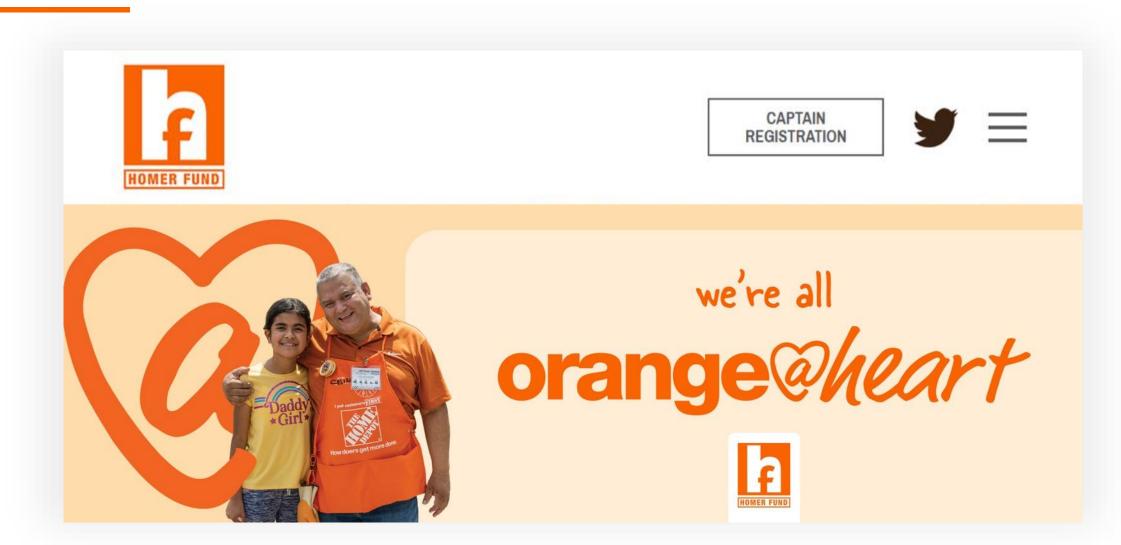


We're asking each Community Captain to complete specific participation activities over the course of the campaign.

Once you've completed **five**, your participation will be counted!



# **Supporters Page**



Thdhomerfund.org/supporters



# **Ways to Donate**

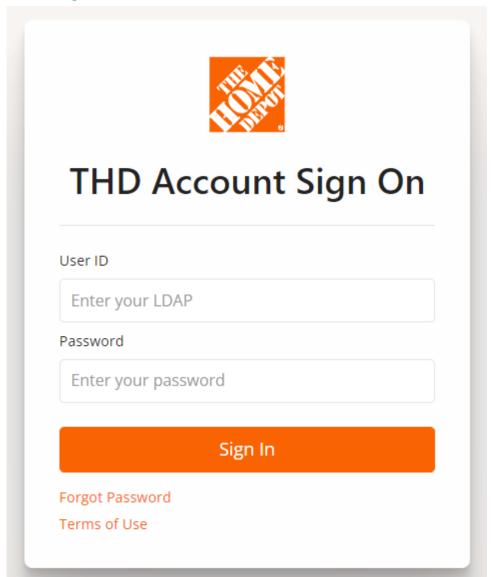
# Thdhomerfund.org/donate

- Automatic Payroll Donation
  - One time or Recurring
- Check Donation
- Credit Card Donation
  - Minimum online donation \$25
- Stock Donation
- Community Captains Enter Donations
  - Must have signed donation form from associate



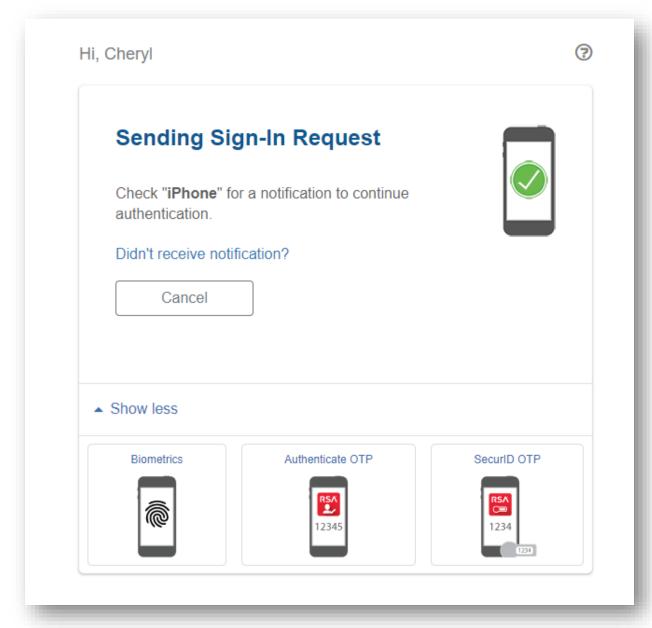
### **Contributions Manager – New Look**

THDHomerFund.Org > Donate > Captains Click Here





### **New Sign-In**





### **Contributions Manager – Captains Page**

#### SINCE YOU ARE A CAPTAIN, HOW WILL YOU BE DONATING TODAY?



DONATE AS MYSELF



DONATING ON BEHALF OF OTHERS



AS A CAPTAIN PLEASE REVIEW OUR PRIVACY POLICY

Captains MAY NOT enroll an associate for payroll deductions WITHOUT a <u>signed donation form</u> completed by the associate. As a reminder, only a Homer Fund captain, salaried member of the leadership team, or a Homer Fund team member may perform this action.



### **New Contributions Manager**



Home

Donate

Search

Log out

Contributions Manager





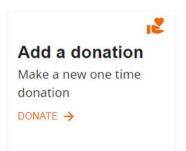


MY DONATIONS

You are donating every pay period

\$20

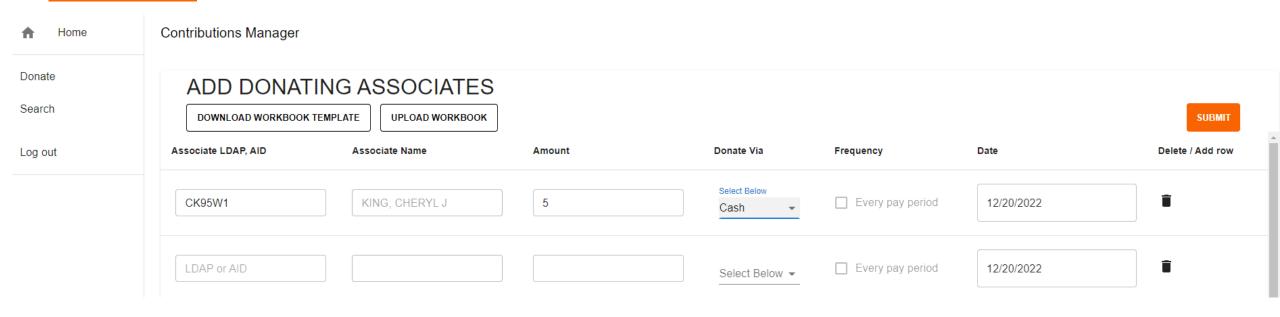
EDIT MY DONATION







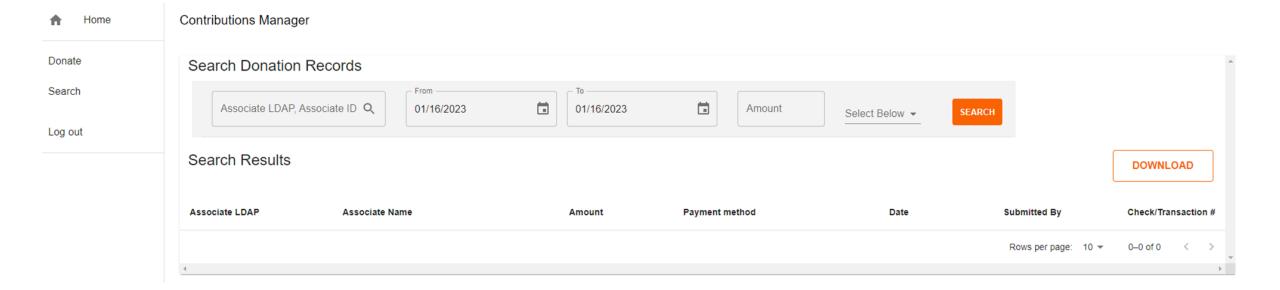
### **Entering Donations**







### **Contributions Manager (cont.)**





#### **Homer Fund Contact Info**











Website

**Email** 

#

**Twitter** 

Consultation

THDHomerFund.org

Homer\_Fund@homedepot.com

P: (770) 384-2611

@HomerFund

thd.co/hfconsult

F: (770) 384-2612



### **Questions**



### **Homer Fund Comms**



### The Homer Fund Key Storytelling





#### **FUNDRAISING**

Educate associates on how to donate throughout the year; Facilitate an annual fundraising campaign, Orange at Heart, with focus on participation; Highlight collective spirit of caring

2



#### GRANT PROGRAMS

Provide education on grant program basics for new (and tenured) associates: eligibility, how to apply, consultations, etc.; Share grant recipient testimonials to underline support

3



#### **CULTURE & IMPACT**

Highlight how The Homer Fund and its programs support our core values and offer associates additional support, such as financial planning and wellness resources 4



## ORANGE SCHOLARS

Educate associates and dependents on scholarship extension to trade schools; highlight success stories

5



#### DISASTER RELIEF

Complement enterprise-wide disaster response storytelling efforts with THF's support for associates experiencing need in disaster-stricken communities;

Data storytelling



# orange@heart campaign recap

#### **Participation Highlights**

- 60% of Home Depot locations completed more than five campaign participation activities in July
  - More than 34,000 activities completed in support of The Homer Fund
- 462 Captains (21% of registered Captains) did not respond to any survey during the campaign.
- Of the 1,689 Captains who responded to the survey, 1,295 (76.7%) completed at least five activities.
  - Of the Captains who responded to the survey, 90% completed at least three activities.
- On average, 52% of registered Captains responded to the survey each week.
- Southern Division had the highest completion percentage of all store divisions
- SSC and MET Captains achieved 100% completion
- Most popular activities included setting up a Homer Fund display and signing up five new associates to donate

#### **Captain Engagement**

- Pre-kickoff huddles to brief district and store Captains on campaign expectations
- Five weekly newsletters to keep Captains engaged and informed of participation metrics
  - Announced additional campaign activities each week
- Ready-to-print creative assets to Captains through the digital "display in a box"
- Social media toolkits with copy and images to encourage engagement on Twitter and Yammer





# orange@heart campaign recap

#### **Associate Engagement**

- Debuted The Homer Fund alias on Yammer
- **749** Yammer posts with 722 comments and 6.8K reactions
  - Two Yammer posts from Ted were viewed nearly 30K times
- 1.7K Twitter uses of campaign hashtags (#OrangeAtHeart, #HomerFund)
- 1.5K new Twitter followers (+14% growth)

#### **Orange at Heart Merchandise**













- Offered an expanded line of Orange at Heart merchandise via THDGear.com and The Gear Store
- 21.6K units sold
- 5,737 non-pin units sold, driving \$5,737 donation to The Homer Fund (+368% increase in non-pin sales YOY)
- Most popular items were the t-shirt and tumbler





#### **Orange at Heart 2023 Campaign Updates**

Thank you, captains, for such a strong Orange at Heart campaign last year! We're working to make this year's fundraising campaign even better and easier for you to participate and encourage your associates to donate and get involved.



There are a few things we need you to know:

- Make sure your Homer Fund captain and contact information is up to date in the 2023
   Captain Directory. Do a monthly maintenance check to ensure we have the most accurate information.
- 2. We're working to make reporting your campaign participation easier than ever. This year, you'll just need your LDAP and to answer one question each week. More details will be shared during the pre-campaign huddles, but please make sure one captain per location responds.
- **3.** Purchase campaign merch to help your associates engage and drive donations. New gear will be available through THDGear.com log in as an associate to view Homer Fund and Orange at Heart swag.
- **4.** Retire images from past years to refresh your displays for associates. Closer to the campaign, we'll share more digital assets to help you spread the word about the campaign and how to donate to The Homer Fund.
- 5. Be on the lookout for campaign teasers starting in June on Homer Fund social channels! You'll start seeing more about the campaign earlier than ever to help us meet our fundraising goals.



#### **Homer Fund Social Media Channels**





A tag means you've @'d our account/handle in the copy or photo. When tagged, we are notified and able to communicate with you. Tags also build brand recognition. More views = more awareness.

#### **ACTIONS:**

- Engage with and tag @HomerFund on Twitter.
- Join the Homer Fund US and Team Depot & Homer Fund Captains communities on Yammer to share how you're supporting The Homer Fund.

Hashtags: #HomerFund, #OrangeAtHeart



### **Let's Amplify Your Stories Together**



Think of the communications team as part of your team, here to amplify the collective spirit of caring at your location.



We are here to help. Email questions, photos and recipient stories to teamdepotpr@homedepot.com





Find communications resources, including brand guidelines, logos and more, at **thd.co/pr** 





# The Home Depot Foundation and Team Depot



### **Meet the Foundation Team Who Supports Team Depot**



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Senior Manager
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770-433-8211 x83315



COURTNEY SMITH
Northern Division Manager
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770-433-8211 x 83409



RYAN BRADDY
Western Division Manager
ryan\_braddy@homedepot.com
770-384-3833



ADAM GOSLIN Southern Division Manager Adam\_goslin@homedepot.com 404.536.6547



CHUCK SEGAL
Foundation Field Specialist, Northern
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678-576-4687



KRISTINE COHN
Foundation Field Specialist, Southern
kristine\_cohn@homedepot.com
770-384-2095



DANNY WATSON
Foundation Field Sr. Specialist, Western danny\_r\_watson@homedepot.com

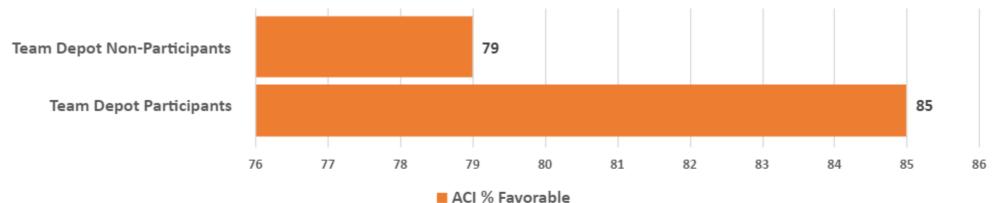


#### **Team Depot**

Team Depot projects create a long-lasting, physical change in the community through meaningful projects.

#### **Team Depot's Impact – Goals**

- Steward and grow Home Depot culture
- Give back to communities to make a difference in the places we live and work
- Significant driver in ACI









# **The Home Depot Foundation Overview**

#### **WHO WE ARE**

The Home Depot Foundation works to improve the homes and lives of U.S. veterans, support communities impacted by natural disasters and train skilled tradespeople to fill the labor gap. Since 2011, the Foundation has invested more than \$400 million in veteran causes and improved more than 50,000 veteran homes and facilities.

#### **HOW WE OPERATE**

We partner with nonprofit organizations across the U.S. to make a difference.

TEAM RUBICON DISASTER RESPONSE	American Red Cross	SEMPES PLA AMERICAS	FONVOY OF HOPE	
@PERATION BLESSING	Tunnet Towers Foundation	Tool BANK.	Building Corners. Chenging Ures.  NOTES FOR WOUNDED WARTIONS	
HAC Housing Assessavos Council	COMMUNITY	ANTIONAL COALITION & BOMELISE VETTRANS		
Volunteers of America	JUS VETTE	HEALS WHEELS	GARY SINISE	
Habitat for Hueselly.	<u>=</u> (a)=	PURPLE HEART HOMES	Skill Pointe	

#### SEE HOW WE'RE MAKING A DIFFERENCE:



HomeDepotFoundation.org



@HomeDepotFound



@HomeDepotFoundation



Training the next generation of skilled tradespeople and diversifying the trades industry

~400K skilled labor

iob openings1

TO DATE

introduced to skilled trades

CERTIFIED

29K+ participants

\$50 million

committed to address the growing skilled labor gap

1 Bureau of Labor Statistics Job Openings Survey (Construction Sector)

Ensuring safe, affordable housing for our nation's homeless and combat-wounded veterans

**VETERAN CAUSES** 

veterans are living in inadequate owned housing<sup>2</sup>

veterans are homeless on any given night3

WE'VE INVESTED

in support of veteran causes

& IMPACTED

50,000+ veteran homes & facilities

\$500 million

committed to veteran causes by 2025

<sup>2</sup> Housing Assistance Council
<sup>3</sup> U.S. Department of Housing and Urban Development 2020 \*Annual Homeless Assessment Report\*

Rebuilding hope for communities impacted by natural disasters

DISASTER RESPONSE

official disasters declared by FEMA in 2021

We support

disaster preparedness, immediate response & long-term recovery

MORE THAN

\$5.5 million

invested in natural disaster response and recovery so far this year

#### **Our Path to Pro Programs**





#### **SEPARATING MILITARY**

Each year, in partnership with Home Builders Institute (HBI), the Path to Pro military program provides nearly **1,200** exiting service members with industry recognized pre-apprenticeship certification (PACT) through **10 U.S. military bases**.

### **HIGH SCHOOL & YOUTH**

The Path to Pro high school and youth program offers curriculum and hands-on training to students in more than **270 schools** across **33 states**, with partners HBI and Construction Ready.



### **National Nonprofit Partner Opportunities**

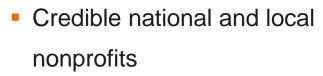
The Home Depot Foundation partners with 21 national nonprofit partners

#### WHO ARE THEY?









THE BENEFIT

### Nonprofit or Field Team will contact you when opportunities are in your area

If you are contacted by a

national nonprofit, loop in

your Field Manager for

**HOW DO I START?** 







 Have veteran impact already established







 Skilled in project planning, new construction and extensive remodels





#### **Considerations:**

Participation Optional

Funding for project may already be in place



If project requires funding, you may utilize standard Team Depot grant process

assistance.



### **Community Captain Directory**

THD.co/TeamDepot

- Access directory at <a href="https://doi.org/10.1007/TeamDepot">THD.co/TeamDepot</a>
- Captains are responsible for accessing and updating the directory with their information







The Team Depot grant platform, Smart Simple, is now open and accepting grant applications. For step-by-step information on the new grant submission process, click here.

For more on Team Depot programs and beneficiaries, click here.

#### TEAM DEPOT GUIDANCE

The Program Resource Guideline, provides a menu of options for Community Captains to consider that meets their store's operating environment while adhering to CDC and government guidelines. To choose MLK Week of Service

January 16th - January 21st

Team Depot will create safe, fun, and educational spaces for children in economically disadvantaged communities and neighborhoods. To learn more on how your team can get involved, click here.



- Programs
- Plan a Project
- Training
- Community Partners
- Public Relations & Media
- Disaster
- Learning Calls
- Foundation Partners
- Huddle

#### **Community Captain Directory**

- Consolidated list of all store, district, region, DC, and SSC captain names and contact information
- Foundation Field team will directly communicate operational updates, conference call updates, etc. to all levels of captains
- Field can update directly as captains change

WESTERN // PAC NORTHWEST: STORE INFORMATION			2019 CAPTAIN INFORMA				
District	Store #	DM	SM	Store Phone #	Captain's Name	Captain's Title	Captain's Email
PAC NORTHWEST REGIONAL CAPTAIN				-	Eric Walker	District Manager	eric_walker2@homedepot.com
19 DISTRICT COMMUNITY CAPTAIN			Ken Orgill	Store Manager	Kenneth_d_orgill@homedepot.com		
19	4702	Michele M Cary	Jason Kirk	(206) 467-9200	Chuck Sly	ASM	asm_4702@homedepot.com
19	4703	Michele M Cary	Jeremy Hash	(253) 661-9200	Bobby Kirchner	ASM	asm_4703@homedepot.com
19	4704	Michele M Cary	James D Cook	(425) 391-8467	Taely Loynd	ASM	taely_loynd@homedepot.com
19	4705	Michele M Cary	Steve W Thompson	(206) 575-9200	William Thompson	ASM	asm_4705@homedepot.com
19	4706	Michele M Cary	Jason C Pellow	(206) 361-9600	Sarah Sheldon	ASM	sarah_r_sheldon@homedepot.com
19	4707	Michele M Cary	Andrea M Lutes	(206) 546-1900	Steve O'Connell	ASM	asm_4707@homedepot.com
19	4711	Michele M Cary	Ken D Orgill	(425) 451-7351	John Vincent	ASM	asm_4711@homedepot.com
19	4722	Michele M Cary	Blake Darrin	(253) 852-1017	Debbie Klavuhn	ASM	Debbie_C_Klavuhn@homedepot.com



### **New Captain Registration and Updates**



2023 CAPTAIN DIRECTORY



#### **TEAM DEPOT**

#### STEP 1. - REGISTRATION & WELCOME

Click on the Green Captain Directory button above and add your information to the appropriate tab.

#### **STEP 2. - REQUIRED TRAINING**

Team Depot Training is mandatory for new captains and only available through Knowledge Depot.

Have your HR Manager or ASDS load the following course work, into your Learning Plan:

- 00162448 TD Training The Basics
- 00162601 TD Training Building Relationships
- 00162602 TD Training Managing Projects

Once the courses are loaded, you will have 30 days to complete it.

### **STEP 3. - PROGRAM RESOURCES**

- Team Depot Grant Process important grant documents
  - Grant Process Overview
  - Smart Simple Grant Application Link
  - Giving Guidelines
- Project Planning helpful tips for project planning
  - Site Visit Checklist
  - Project Planning Checklist
  - Project Playbook (under Plan Your Project section)

### **Knowledge Depot Training**

#### **New Captain Sign-Up**

- Click on "New Captains Click Here" button on the Toolbox
- New Captain will read the page and add their information to the appropriate tab in the directory
- Captain will ask their HR Manager or ASDS to load the courses into their Learning Plans

#### **Knowledge Depot**

- ASDS will assign learning courses to new TD Captain
- Team Depot training will consist of three course plan:
  - The Basics
  - Building Relationships
  - Project Management

#### **Integrated Learning**

- New Team Depot
   Captains are encouraged to attend scheduled
   Learning Calls
- The Team Depot Toolbox is a source of available information and tools, anytime you need them
- Mandatory Q calls are also a great point of integrated learning



### TD SOP – Required to read, Visit: THD.co/TeamDepot



It is mandatory that the Team
Depot SOP is reviewed by each
Captain and followed on all Team
Depot projects

Found on THD.co/TeamDepot

Associates volunteer off the clock to facilitate and complete projects

Cannot do a project to benefit an associate or family



All volunteers and nonprofits must adhere to the more restrictive policies between Government Agencies' and The Home Depot as it relates to health and safety measures

No HD associate can participate in a task requiring licensing; any licensed task must be performed by a licensed contractor

Follow store procedures if an associate or community volunteer is **injured** on site



Every project participant (volunteer, beneficiary, etc.) must sign the Team Depot waiver.

Any THD Foundation awarded funds and purchased supplies are the sole property of the nonprofit organization

No projects on mobile homes



### **Safety Best Practices**



# IF YOU WOULDN'T DO IT IN THE AISLES DON'T DO IT ON A PROJECT





Clearly identify to associates, nonprofit/homeowner all aspects of the project and what you will/won't work on



Add safety and protective equipment to your store quote – (gloves, safety glasses, ear plugs, etc.)



Assign a safety captain for the project who is familiar with all aspects of the scope of work, and conduct a safety orientation with volunteers



### **Projects: The Don'ts**



Tasks completed on any structure not permanently affixed to the ground is prohibited

(e.g., manufactured homes, mobile homes, trailers)



If project tests positive for mold, lead paint (pre '78), asbestos, OR is in a state where we assume lead paint is present, a certified professional must remediate prior to project or lead safe work practices must be followed. A clearance verification letter is needed after remediation



#### Mold, Asbestos, & Lead Based Paint

- Any home built before 1978 should be inspected and cleared by a certified lead inspector before any work can begin
- No cutting of granite or engineered stone inside residence, including the garage.
- Certain materials in homes built before 1981 are considered Presumed Asbestos-Containing Materials (PACM) and should not be touched including insulation, roofing and siding shingles, vinyl floor ties, plaster, cement, putties, caulk, ceiling tiles, spray-on coatings, adhesives, HVAC duct insulation, and pipe wrapping
- Flakey paint, octagonal tiles, textured, crumbly floor tiles, etc., are all indicators of PACM. If you see signs of mold or PACM, stop work immediately
- Lead paint & asbestos can be underneath multiple layers of paint/flooring/siding
- Nonprofit/homeowner are responsible for testing & remediation, but captains must verify testing was completed and review results



### Mold, Asbestos, & Lead Based Paint – Examples















#### **Nonprofit Partners – Resource Guide**

 501c nonprofits and tax-exempt government agencies established for at least 1 yr.

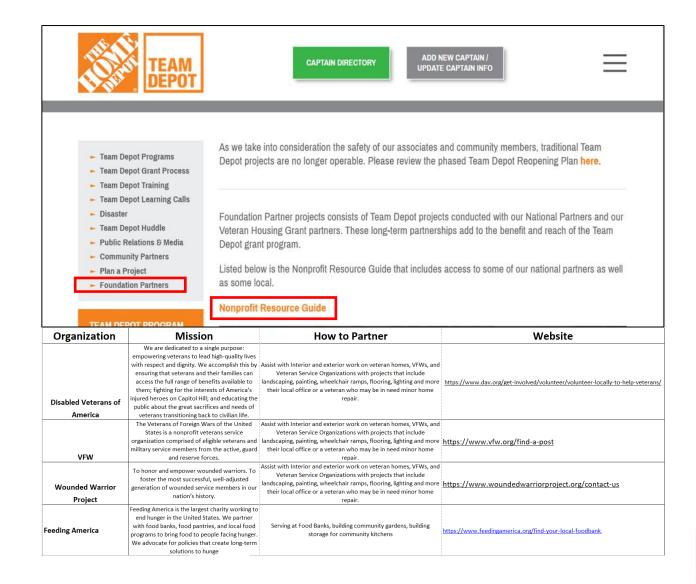








- Nonprofit Resource Guide
  - Includes national Veteran Service Organizations
  - National organization affiliate finder
  - Keyword search list





### Nonprofit Partner's Role

Support grant application

Owner of all grant funds and terms

Manage all homeowner/ recipient relations

Responsible for licensing, 411 dig calls, permitting, etc.

Can delegate to property owner

Supporting the Team Depot experience

Food, restrooms, etc.

Ensuring prompt payment of store quote



#### **Beneficiaries**

#### **Veterans**

COMBAT-WOUNDED VETERANS

veterans have a service-connected disability

HOMELESS VETERANS

37K+

veterans are homeless on any given night AGING VETERANS

10M veterans are over

the age of 65



- Housing
  - Single Family Homes
  - Multifamily facility apartment community for formerly homeless veterans
- Animals Veteran Service Dogs, Equine Therapy
- Supportive Services VA facilities, job support, therapy, respite camps
- Children Playground for vet family, playhouse
- Communal Spaces American Legion VFW. etc.
- Memorials Memorial in a Park or City Cemetery



#### **Community**

- Broad community, vs. one home
- Meeting a need connected to impacting a lives
  - not creating storage in a food bank but building revitalizing a community park or space that will improve the community and have a direct impact on the people who live there

#### Projects can include:

- Landscaping at parks and organizations
- Building community gardens
- Ball-field makeovers and courtyard renovations



#### **Team Depot Project Planning**

 Associates volunteer off the clock to facilitate and complete projects that are supported by grants provided to an organization through The Home Depot Foundation.



#### **Keys to a Successful Project:**

- 1. Understand and Follow Team Depot SOP
- 2. Nonprofit Partner & Safe Project Site
- 3. Volunteer-friendly Project Tasks
- 4. Successful Approval of Grant Request





## **Team Depot Project Planning**

## **PLANNING**

- Leverage your nonprofit partner to help you address safety needs.
- Identify potential work scope based on needs vs. wants of recipient
- Gauge the realistic scope of work of each task and your associate's abilities
- If the scope of work may require professional services, invite Services or a licensed contractor to the site visit

## SITE VISIT

- Site visits by your Team Depot Captain and with your Nonprofit partner are critical to a good and safe project.
- Ensure any necessary permits will be obtained by the homeowner or nonprofit partner.
- On project day, stick to the agreed upon work scope in the grant agreement; no drastic last-minute changes on project day.

UNDER PROMISE AND OVER DELIVER



# **Project Resources**

# THD.co/TeamDepot



Checklists are great to have when planning your project.

They provide ways to ensure you cover the basis for your project.

	ject Site Visit Checklist
Organization Name:	
Organization Contact Name:	Phone & Email:
On-site Project Day Host's name:	Phone & Email:
Date of Site Visit:	Proposed Project Dates & Times (i.e Jan 3 <sup>rd</sup> 8am - 2pm):
Project Site Address:	
Team Depot Captain Name, Store#, Ema	ail & Phone:
Team Depot Task Leaders Names and S	Store #s
	s in organizing a Team Depot project. Viewing the location first-hand will help aration. During the visit, you should determine the scope of the project, how
h all aspects of project planning and prepary volunteers are needed and all necessar ittal camera with you, if possible. ** ring your site visit, confirm and agree upo commit to funding at this stage. Also, che	aration. During the visit, you should determine the scope of the project, how y materials to complete your project. Take another associate, tape measure and on the proposed following items with your community partner: Remember not ck for required liability insurance for the proposed work site and verify federal ion letter (State tax exemption does not qualify)
h all aspects of project planning and propany volunteers are needed and all necessar tatal camera with you, if possible. " ring your site visit, confirm and agree upcommit to funding at this stage. Also, che exemption status 501(c) IRS determinations.	aration. During the visit, you should determine the scope of the project, how y materials to complete your project. Take another associate, tape measure and on the proposed following items with your community partner: Remember not ck for required liability insurance for the proposed work site and verify federal ion letter (State tax exemption does not qualify)

The second secon	ject Planning Checklist  ppot project. Check off each item as you complete it.  TEAM  DEPOT
Organization Name:	
Organization Contact Name:	Phone & Email Address:
On-site Project Day Host's Nam	e: Phone & Email Address:
Date of Site Visit(s):	Proposed Project Dates & Times (i.e.: Jan 3 <sup>rd</sup> - 4 <sup>th</sup> ; 8am - 2pm):
	Requests for projects that do not benefit veterans will be highly competitive.
REMINDERI	pplicants will be considered for funding between \$1,000 and \$5,000 per project.
What to do 8-10 weeks	
What to do 8-10 weeks  Conduct a site visit at least if feasibility and scope.  Obtain a copy of the organize	before expected project date
What to do 8-10 weeks  Conduct a site visit at least if feasibility and scope.  Obtain a copy of the organiz (school, city, agency's W-9 f	before expected project date  8 weeks before a proposed project completion date to determine the project cations IRS nonprofit status determination letter (501c) or government municipalities
What to do 8-10 weeks  Conduct a site visit at least feasibility and scope.  Obtain a copy of the organiz (school, city, agency's W-9 files the nonprofit in good stan	before expected project date  8 weeks before a proposed project completion date to determine the project cations IRS nonprofit status determination letter (501c) or government municipalities orm. (State documents will not be accepted).)
What to do 8-10 weeks  Conduct a site visit at least if feasibility and scope.  Obtain a copy of the organiz (school, city, agency's W-9 if Is the nonprofit in good standard Determine if any skilled volume.	before expected project date  8 weeks before a proposed project completion date to determine the project vations IRS nonprofit status determination letter (501c) or government municipalities orm. (State documents will not be accepted).)  ding with their Federal nonprofit registration? (i.e., is the registration expired)
What to do 8-10 weeks  Conduct a site visit at least if feasibility and scope.  Obtain a copy of the organiz (school, city, agency's W-9 fils the nonprofit in good stand Determine if any skilled volus Create your project description.	B weeks before a proposed project completion date to determine the project sations IRS nonprofit status determination letter (501c) or government municipalities orm. (State documents will not be accepted).)  ding with their Federal nonprofit registration? (i.e., is the registration expired)  inteers or task leaders are needed.



# **Project Playbook**

# THD.co/TeamDepot

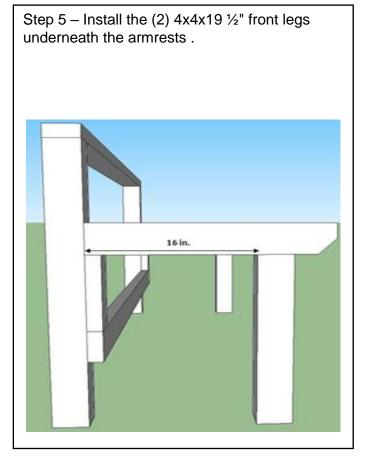
- Menu of project options with volunteer friendly plans
- Automatically calculates material & tool lists and volunteer counts





master enopping alot				
Product	Total			
Miter Saw	1			
Pencil	3			
Tape Measure	5			
Safety Glasses	5			
Carpenter's Square	1			
Drill	2			
Screwdriver Bit	4			
1/4" Long Drill Bit	2			
2x2x8ft	102			
2x4x8ft	65			
4x4x8ft	14			
2 ½in Deck Screws (lbs)	1			
3/8 x 3 ½in Galvanized	5			
Carriage Bolts				
3/8in Galvanized	4			
Washers	4			
3/8in Galvanized Nuts	6			

**Master Shopping List** 





## **Projects: Services Support**

- Limited funding available for tasks requiring professional services
- Consult Services, your area services license manager, or a local contractor when evaluating a home and completing complex tasks that may or may not require special licenses
- Ensure the organization or homeowner has secured any necessary permits prior to beginning task no permits, no project



Team Depot grant can provide up to 30% of the total cost of the project for professional services

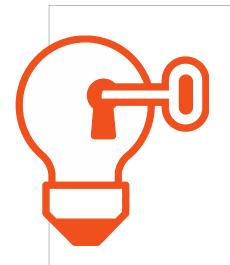
For best results, complete all tasks requiring professional services before or after your Team Depot volunteer day



## **Team Depot Grants**

## **STRATEGY:**

**Team Depot Grants c**reate a long-lasting, physical change in the community by engaging associates in meaningful projects



# **Keys to Success:**

- 1. Good Nonprofit Partner
- 2. Volunteer-friendly Project
- 3. Grant Request



## **Team Depot Project & Funding**

- Average Team Depot Project is \$7,000 and engages 23 associates
- Giving guidelines support up to \$330 per associate

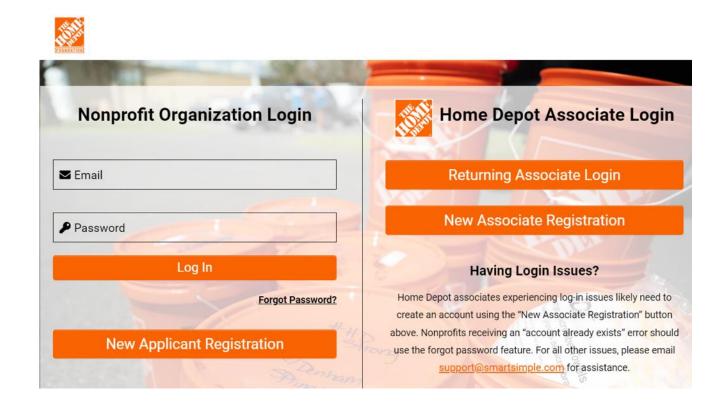
Team Depot Veteran Focus Project Budget Guideline Examples							
Grant Request	\$3,300	\$8,250	\$9,900	\$24,750			
Facility Engagement	Single Facility	Multi-Facility	Multi- Facility	Multi-Facility			
# of Team Depot Volunteers	10	25	35	75			

Funding for Community projects is limited



## **Grant Application System**

- Welcome to SmartSimple! <a href="http://foundation.homedepot.com/"http://foundation.homedepot.co
- System Features:
  - One link for all applications
  - Application entirely online
  - Utilizes single sign-on for associates
  - Gives visibility to submitted applications
  - No project funding request form required
  - Ability to build live field-facing application status and
  - Volunteer activity dashboards





# **Live Demo – Life Cycle of a Grant Application**

- Registering
- Eligibility Quiz
- Application Type
- Registering an Organization
- Application Section Walk Thru
- Attachments
- Revisions
- Good Project Description vs Bad Project Description



## **Team Depot Grant: Delays & Declinations**

## **DELAYS**

- Missing info on paperwork (5 business days)
- Expired liability insurance (7 business days)
- Project doesn't align with giving guidelines (7-14 days)
- Revisions Requested not submitted timely (14-30 days)



## **DECLINED**

- Missing paperwork
- Lack of lasting impact
- Lack of details on why project is important
- Product donation requests with no real project





# **Spring Into Service**

# April 30th Anniversary Team Depot

- Ramps + Plants
  - If weather is not feasible for any exterior projects, indoor safety modifications and weatherization are preferred
- Veterans
- Disaster Prep
- Focus on first-time Team Depot Volunteers







## Week of Service Honoring the Legacy of Dr. MLK Jr.

To honor and celebrate Dr. Martin Luther King Jr.'s legacy and help drive sustainable change and social equity across communities, the Foundation and Team Depot will lead a nationwide week of service

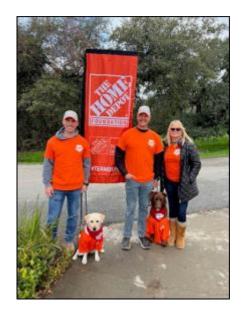
Occurs the 3<sup>rd</sup> week of January 2024





## **Team Depot Swag Strategy**

- Campaign specific items sent out to stores with approved projects in campaign windows
- Program Recruitment in store through useful items for associate's day to day
- Identifying Store Captains through Captain specific clothing that can be worn instore and on project site
- Expanding available product to stores through THDGear. Selections driven by associate and store feedback









TERNAL LISE

# **THDGear Team Depot Reboot**

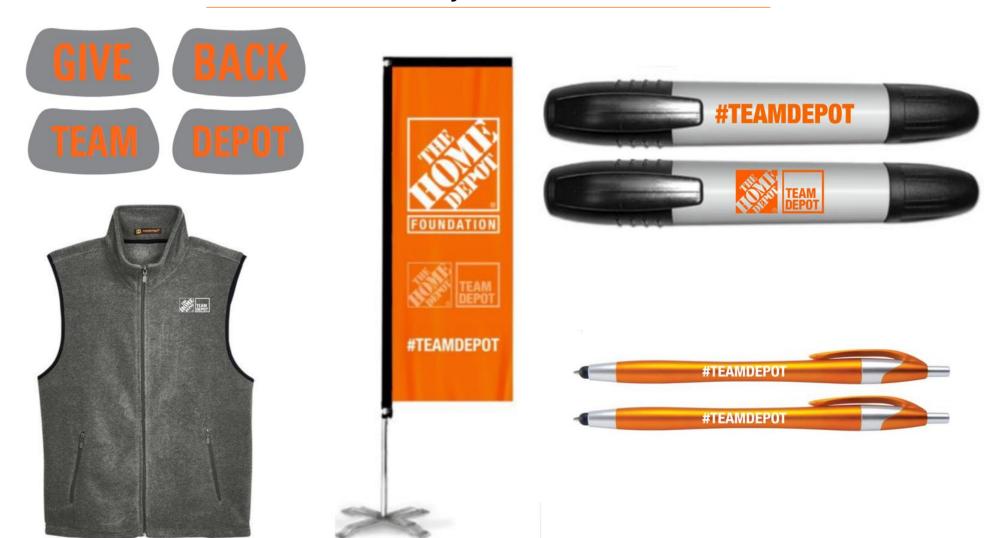
## Live by March 1st!!!





# **THDGear Team Depot Reboot**

## Live by March 1st!!!





# **Team Depot Apron Badge**

- THDgear (bdasites.com)
- Can be handed out on project site to volunteers as appreciation.
- Worn on Apron in store
- Identifies associates willing to volunteer
- Brings awareness of the Team Depot program to associates who haven't participated.





## **Ordering Team Depot Swag**

## Associate's

- THDgear (bdasites.com)
- Log in as an associate or create an account
- Search for Team Depot under the "Brands" tab
- Purchase using the stores P-card for bulk orders or personal card for personal orders.

## Store/Facility

My Apron → Applications → Ariba





**BDA/THD Gear Punchout** 

## **BDA/THD Gear PunchOut**

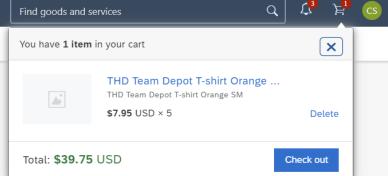
From BENSUSSEN DEUTSCH & ASSOCIATES, LLC.



Buy from supplier

Add to favorites







## Coupons

- Coupons are sent via email to the Store Manager and ASDS
- Coupons are sent out 4 times a year
  - Q1 February (coupons valid February 1st – May 31st)
  - Q2 May (coupons valid May 1st – August 31st)
  - Q3 August (coupons valid August 1st – November 30th)
  - Q4 November (coupons valid November 1st – February 28th)
- Coupons can only be printed once
- Emailed from: thd\_store\_communication\_kit@hwprinting.com
- Contact Darlene\_Pinkston@homedepot.com with questions

# THANK YOU FOR YOUR EFFORTS TO IMPROVE OUR COMMUNITY!





OFFER VALID FEBRUARY 1, 2021 THROUGH MAY 31, 2021

your store's Team Depot Community Captain for more information on how to invite our associates to help with your project.

You are doing invaluable work in our community and we are pleased to be able to support your efforts. Use this \$50 coupon at any U.S. Home Depot retail store when purchasing supplies for your nonprofit organization or tools for your next volunteer project. Ask

four post numbers of \$50.01 or more



### OUR COMMITMENT TO COMMUNITIES

Through partnership with local nonprofits and volunteer efforts of Team Depot, we focus on repairing and refurbishing homes and facilities to assist individuals and families in need.

### OUR COMMITMENT TO VETERANS

The Home Depot Foundation is committed to improving the homes and lives of U.S. veterans and their families. Whether it's modifying a veteran's home to make it handicapped-accessible or making a critical home repair so a senior veteran can age in place safely and independently, the Foundation considers it an honor and privilege to serve those who have served us all. To accomplish this work, we partner with a network of top-tier national and local nonprofits. Since 2011, The Home Depot Foundation has invested more than \$250 million in veteran-related projects, part of our pledge to commit half of a billion dollars to veteran-related causes by 2025. Learn more at www.homedepot.com/teamdepot.



CASHIERS: PLEASE PROCESS AT A CASH REGISTER (POS).

Valid February 1, 2021 through May 31, 2021 and redeemable for a \$50 discount on a single receipt in-store purchase of \$50.01 or more at participating U.S. The Home Depot® stores only. This offer cannot be combined with any other discount, offer, promotion or special incentive program and is not valid on: (a) installation products or services; (b) purchase of The Home Depot Gift Cards or Certificates; (c) prior purchases; (d) Consumer Electronics (including, but not limited to, televisions, DVD players, speakers, home theaters, cellular phones, etc.), John Deere, Cub Cadet®, Little Giant Ladder Systems®, Thermador® in select markets, Gaggenau®, Miele®, Dacor®, Viking®, Fisher & Paykel®, Sharp Insight™, Delonghi®, Casablanca®, Hunter Prestige®, Buckhaven, Weber, Lynx, Alfresco, OCI, Marvel, Bertazzoni, Aga, and Verit-A-Hood products and trade styles; or (e) purchase from any The Home Depot affiliate store. Offer is not valid for payment on any The Home Depot credit account. No credit if offer refused. See store for turther details and a full listing of SF&I and F&I products and complete details. Present to cashier at time of purchase to receive your discount. Cash value 1/20th of 1 cent. Void if sold, copied or transferred and where prohibited. © 2017, Home Depot Product Authority, LLC. All rights reserved.

INTERNAL LIST

## **Disaster Donation Program**

- Contact Field Manager ASAP for approval
- Field Manager can activate a minimum of \$1,000 for product donation (to nonprofits and government agencies) per district per disaster
- Store quote and org's IRS 501(c)3 letter (or W-9 form for government agencies) required
- Once approved, upload documentation and donation information to <a href="http://foundation.homedepot.com/">http://foundation.homedepot.com/</a>
  - Select "Disaster Relief Donation" for project type
- Home Depot gift cards will be emailed to Store Manager
- American Red Cross already has disaster donation funding



## **Volunteering in Disasters**



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Notify Field Manager THDF Partners help mobilize volunteers in times of disaster

Know disaster zones, prevent unsafe environments and help with logistics (food, water, bathrooms, etc.)

Safety is critical; be aware of the insurance process

Do:

Debris Removal, Aid Distribution, Kitting

Don't:

Water rescues, Damage assessments Share your story

REMEMBER TO REQUEST FREE TEAM DEPOT SHIRTS FROM YOUR FOUNDATION FIELD MANAGER



## Wildfire Disaster Response

- Submit disaster donation requests to Foundation Field Manager for approval
  - American Red Cross has a funded ProX account and should not request donations. Refer requestor to the logistics coordinator for the disaster
- Fires present minimal volunteer opportunities; safety first
  - Consider volunteering at local shelters or supply distribution points
  - Construct sifters (must include warning sheet with each sifter)
  - Associates cannot sift through ash as part of a Team Depot project
  - Consider Team Depot projects when focus shifts to long-term recovery

#### WARNING

Ash from burned structures has been found to contain various hazardous substances, including metals such as lead, arsenic, and cadmium; asbestos, and PCBs, among other hazardous substances. To avoid the risk of exposure to hazardous substances in ash, it is best to avoid contact with ash from structural fires entirely; however, if contact with ash is unavoidable, such as when homeowners return to their property following a fire, they should wear personal protective equipment to reduce the risks of their exposure to ash. Many local and state health agencies recommend that long-sleeved shirts and long pants be worn to minimize skin exposure to fire ash and other particulate debris; that appropriate puncture/crush-resistant footwear and work gloves be worn to protect hands and feet; that safety glasses or goggles be worn to protect the eyes from physical damage due to ash exposure; and that a properly fitted dust mask (NIOSH N-95 equivalent respirator or better) be worn while exposed to ash. Finally, to ensure ash and other contaminants from a structure fire are not disseminated elsewhere outside the burned areas, health agencies also recommend that personal protective equipment be taken off prior to entering a vehicle and/or leaving the area. You should contact your local health department for more specific information on how to reduce the risks of exposure to ash before accessing the site of a structure fire.



# **Volunteer Only Projects**

- Formally known as Store Sponsored
- Captures store activity outside of Foundationfunded projects
- Criteria:
  - Not funded by Team Depot or Foundation
  - Minimum of 5 associates
  - Does <u>not</u> include on-site Kids/DIY Workshops or product donations
- Examples:
  - Community Clean-up
  - Walking Service Dogs in Training
  - Packing items at a Food Banks
  - Serving at a Soup Kitchen
    - THD.co/TeamDepot for list of over 60,000 food banks, <u>linked here</u>











## Coming Soon – 2023

# Non-Store Teams Onboarded to Team Depot

## **Supply Chain**

- RDCs
- SDC/CB/BDC&FDCs
- DFC's/MDOs:

# Outside Sales and Services

- HDIS
- HDMS
- Core
- Pro

## **Homeowner Agreement**

- Gives Team Depot written permission to be on property
   & locks in scope of work
- Form sent out automatically at time of grant approval
- Responsibility of nonprofit partner to ensure document is signed & retained, but captain should verify
- Only necessary for projects on single-family homes

## **Nonprofit Resource Guide**

- Website designed to provide nonprofit partner with the program guidelines, responsibilities of a partner and how-to resources
- Meant for your "ready-topartner" orgs, not for cold calls
- Website and Team Depot business card in development



# **Communications** and PR





## **Foundation Key Storytelling**









## **PATH TO PRO**

Ignite awareness of THDF's Path to
Pro programs and mission to fill
the labor gap, train the next
generation of skilled tradespeople
and diversify the industry;
Highlight the programs'
compelling success stories,
impact, partnerships and
investments to underline success.

### **VETERAN HOUSING**

Amplify THDF's veteran giving efforts and its position as the corporate leader in philanthropic veteran causes, specifically focused on providing affordable, accessible housing, through data and human-interest storytelling; Celebrate the fulfilment of the \$500 million commitment

## **DISASTER RELIEF**

Position THDF as a leader in the disaster relief space by highlighting preparedness and real-time response efforts while continuing our increased focus on identifying and amplifying long-term recovery storytelling opportunities

# TEAM DEPOT'S SWEAT EQUITY

Share how Team Depot extends the mission of the Foundation in our local communities through sweat equity and serves as a key differentiator for THD's approach to corporate philanthropy; Partner with field leaders to create ideal storytelling opportunities to underline connection between Team Depot and the Foundation

## Why is PR Important?

# Reinforces Culture, Inspires Associate Engagement, Drives Business

Sharing the Foundation's story through public relations helps build culture, inspire associates to volunteer, cement emotional connections with current customers and give potential consumers a reason to shop at The Home Depot.

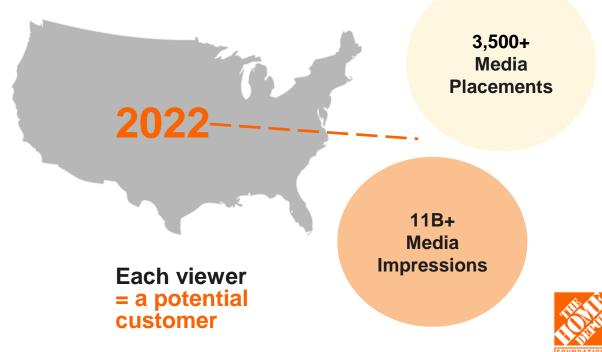
**Media Impressions:** 

HD 91% over LOW

**Media Placements:** 

HD 204% over LOW





## **Grant Submission + Local Media Process**

- 1. Submit your project grant as early as possible the more details the better. (Date, time, # of associates, nonprofit focus, details about the beneficiaries, your contact information) We ask that grant applications with firm details be approved at least three weeks before the project date.
- 2. Once your grant is chosen for PR, we'll reach out to confirm details, any possible changes and who the project's spokesperson should be.
- 3. Review the media advisory for accuracy and let us know all information is correct.
- 4. Depending on media interest, we'll share talking points for you to have handy.
- 5. Project time! Assign one associate to take pictures and videos and send them our way throughout the project.



## **How PR Selects Projects**

The most important step to having your project selected for PR is letting us know about the project early and filling out the grant application fully. The more details the better.

## What we are looking for:

- **Project impact:** What is the immediate and lasting impact of this project? What impact will it have on day-to-day life for the recipient?
- **Human-interest angle:** Who is the recipient? Why were they selected? What is their background?
- Project details: What day is the project? What time is the project? Where is the project happening?
   How many volunteers are taking part? (If the project date changes, please update the grant application)
- Contact: Please use your cell phone number, not store phone number so we can contact you. Please also make sure to have accurate contact information for the nonprofit partner.



## **Captains Toolkit: How PR selects projects**

This grant application includes details that tell the full story and allow PR to fully understand the project's impact

\* Approved Scope of Work

Detailed scope of work

n partnership with Impact Montana, will complete several improvement projects on the home of, Christy, a US Army veteran residing at 808 Poplar Street, Helena, MT 59601. Volunteers will build a new deck off her back door, build another new deck off the side of her garage, move the existing pergola onto the new deck, and repaint the exterior of the home. Additionally, Home Depot will be surprising the veteran with a new suite of kitchen appliances.

\* Recipient/Org Bio

Background includes recipient's military service, family details and current situation at home and at work

Served in the Army in the Social Services department beginning in 1972-1975. Christy was unable to re-enlist due to her brother passing and having to care for her mom. She moved to Helena in 1976 where she raised her family. Christy volunteer at Fort Harrison for the last six years. Currently volunteering at Montana Military Museum. Christy has two children, one which has served for eighteen years in the Army. In November 2021, Christy fell, breaking her wrist in two places, incurring a concussion, and perforated ulcer when she fell. Eight weeks ago Christy fell and cracked several ribs, and through it all, she continues to serve and volunteer. Christy is an asset to our city.

\* Recipient Impact

Additional details highlight recipient's need for project and why/how she was chosen for a Team Depot project

Describe in detail how the changes being made to the home/facility will transform the recipient's daily life or directly impact the individuals served by the organization. Please be specific

Our Veteran broke her hip last November. Upon observing her back yard, which is her favorite place to be, we determined it is unsafe and our goal is to make it safe for her, so next spring it will bring her joy again. Deck #1 would be to cover the backdoor concrete steps. They are too small and in order to open the door, she has to back down the steps holding onto the door, to walk back up them to enter her home. Deck #2 is off her garage where she was putting wall concrete blocks, the ones with holes in them and not designed to walk on. We would build it and place her pergola safely and securely on that deck. Her home was not properly insulated, although that has been resolved, now her home needs repainted. We would like to take care of that for her and it would then match her garage. The surprise is a new kitchen appliance suite, as her current ones are very aged. This includes a fridge, stove, dishwasher and microwave, 5-year HD Protection Plans and the place to be, we determined it is unsafe and our goal is to make it safe for her, so next spring it will bring her joy again. Deck #1 would be to cover the backdoor concrete steps. They are too small and in order to open the door, she has to back down the steps holding onto the door, to walk back up them to enter her home. Deck #2 is off her garage where she was putting wall concrete blocks, the ones with holes in them and not designed to walk on. We would build it and place her pergola safely and securely on that deck. Her home was not properly insulated, although that has been resolved, now her home needs repainted. We would like to take care of that for her and it would then match her garage.

Detailed description of each project, why it was chosen and impact it will have on the recipient

## **Key Moments in 2023**

If you're trying to figure out when to schedule your project, consider scheduling during one of these campaigns

## **Spring Volunteerism**

## **Operation Surprise**

### MLK Week of Service

## **April**

During National Volunteer Month each April, Team Depot springs back into service through its spring volunteerism campaign. This year, Team Depot will celebrate 30 years of giving back to our local communities.



### **November**

Our annual veterans service campaign kicks off on Veterans Day each year. Across the country, Team Depot works all month long to serve those who served us all.



## **January**

To honor and celebrate Dr. Martin Luther King Jr.'s legacy, and to help drive sustainable change and social equity across communities, The Home Depot Foundation and Team Depot lead a nationwide week of service each January.







## **How to Talk About Team Depot + The Home Depot Foundation**

- The Home Depot Foundation is the nonprofit arm of the company that serves veterans, helps communities rebuild after natural disasters and trains skilled tradespeople.
- Team Depot is The Home Depot's associate volunteer force. It is comprised of associates who give of their personal time off to serve others and make a difference in our communities
- Team Depot extends the mission of The Home Depot Foundation in our local communities
- Through grants from The Home Depot Foundation, Team Depot works with local nonprofit partners to give back











## **Taking Photos and Videos at a Project**



**Show Action** 

Photos and videos should highlight Team Depot volunteerism, showing associates in action throughout the project



**Take Horizontal Photos** 

When taking photos and video, think about watching a TV screen. The phone should be held horizontally so that broadcast media can use in their newscasts



**Show Emotion** 

Show us the impact of the project through your photos and videos by capturing the impactful and emotion-filled moments



**Before and After Photos** 

Make sure to capture
photos that show the full
scope of your work. Taking
pictures from the same
angle before and after
allow us to showcase the
completed work



## **How Media Uses Your Videos**





## **Social Media: Foundation Channels**









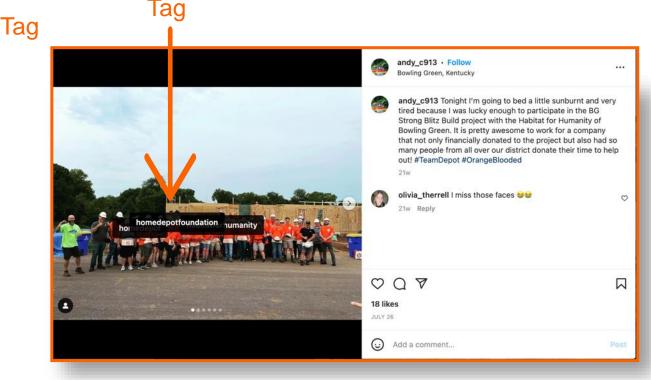




## **Social Media Engagement**

- A tag means you've @'d our account/handle in the copy or photo. When tagged, we are notified and able to communicate with you. Tags also build brand recognition. More views = more awareness.
- Engage with and tag @HomeDepotFoundation on Instagram + Facebook and @HomeDepotFound and @HomerFund on Twitter. Join the Team Depot- US, Team Depot & Homer Fund Captains – US and The Homer Fund communities on Yammer to share your project photos







### Let's Amplify Your Stories Together

- Think of the communications team as part of your team, here to amplify the incredible work you all are doing. We are here to help. Email us questions, photos and videos to <a href="mailto:TeamDepotPR@homedepot.com">TeamDepotPR@homedepot.com</a>
- Find resources, including brand guidelines, logos, talking points and more, on thd.co/pr
- Find social media toolkits and captain's resources at thd.co/teamdepot





#### **5 Things to Remember**

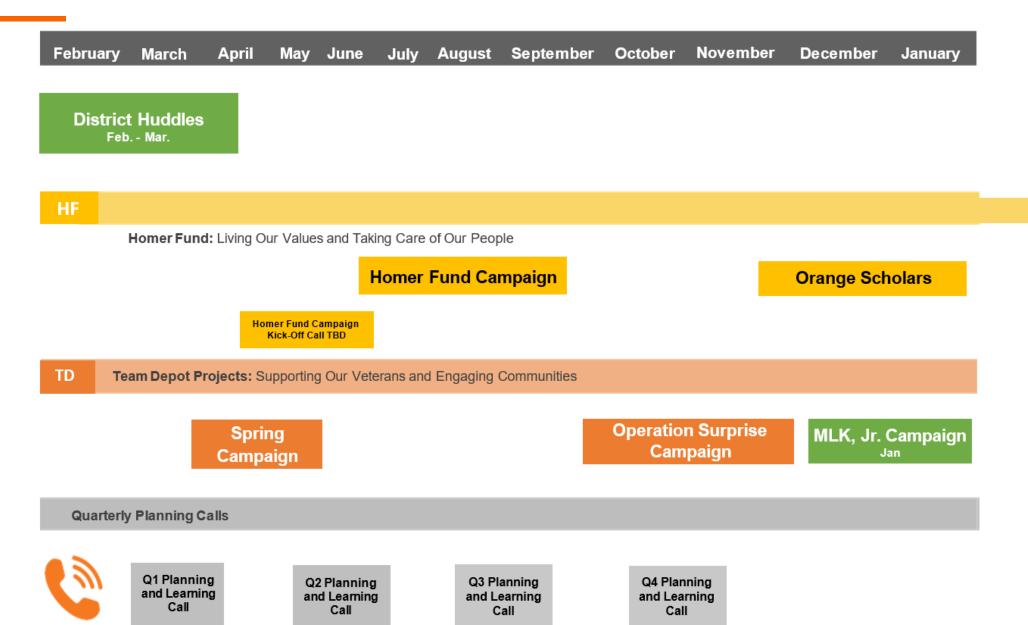
- 1. Fill out grant application completely and submit early. Tell us about the recipient and the impact of your project. Include your cell phone number. Update as changes happen.
- 2. Confirm project details if we reach out. Be communicative and check advisories for accuracy.
- 3. Know how to talk about Team Depot and the Foundation together.
- 4. Send us photos and videos for media following the guidelines.
- 5. Know where to find materials and reach out if you have questions.



# **Seasons of Service**



#### **FY23 Calendar**



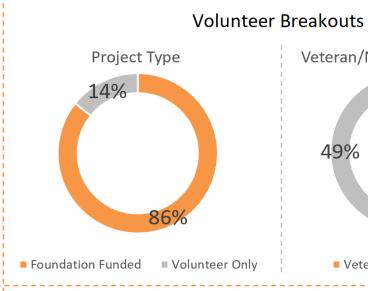
# **Goal Setting**

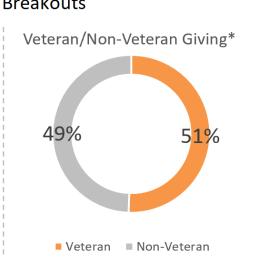
2022 Year in Review

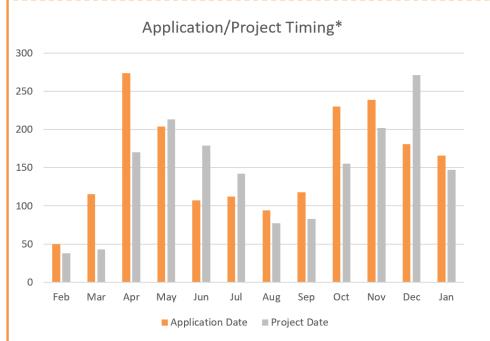


#### 2022 Stats & 2023 Goals - National









\*Excludes store sponsored projects

2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
2,333	\$11,524,288	46,292	1,101

2022 Goal	% to Goal
24,950	186%

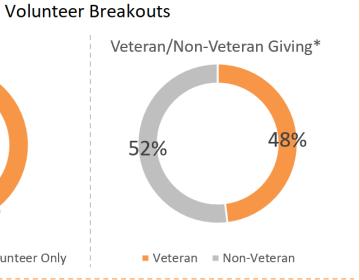
2023 Volunteer Goal 40,300

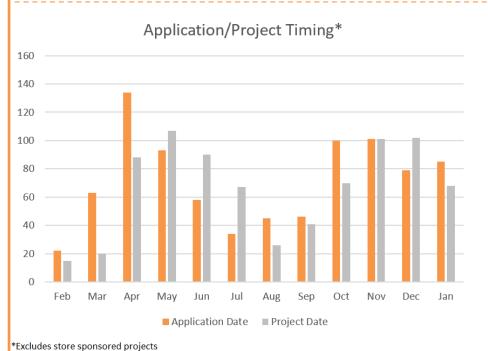


#### 2022 Stats & 2023 Goals - Northern Division









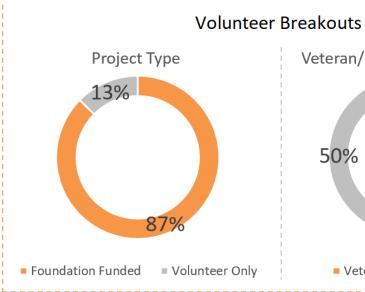
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
1,191	\$5,253,087	21,950	516

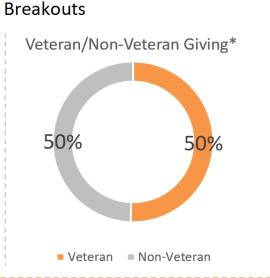
2022 Goal	% to Goal	2023 Volunteer Goal
10,375	212%	17,475

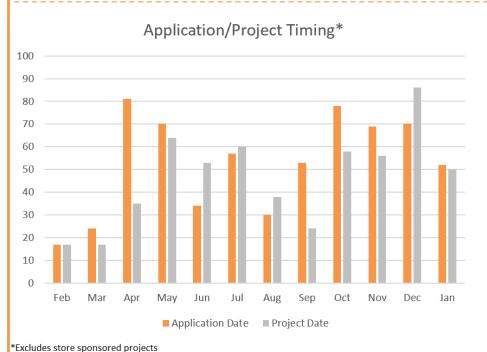


#### 2022 Stats & 2023 Goals - Southern Division









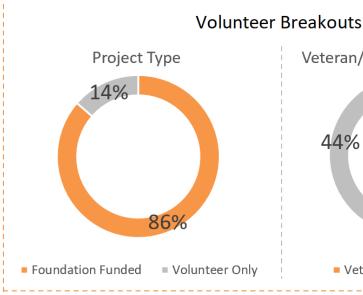
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
688	\$3,635,465	14,639	334

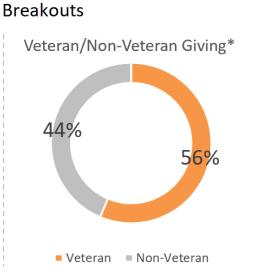
2022 Goal	% to Goal	2023 Volunteer Goal
8,600	170%	13,125

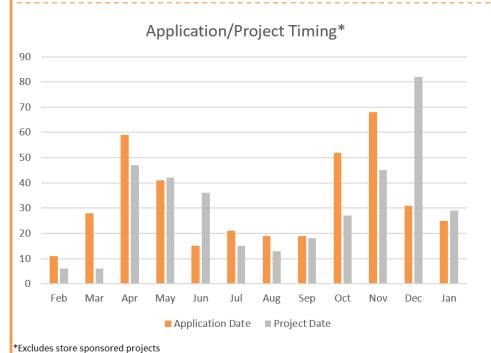


#### 2022 Stats & 2023 Goals – Western Division









2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
453	\$2,630,920	9,688	251

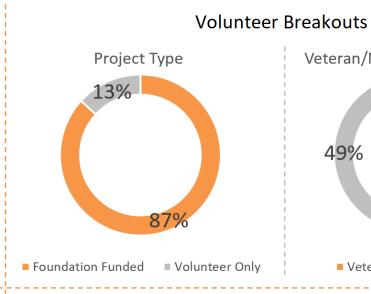
2022 Goal	% to Goal	
5,975	162%	

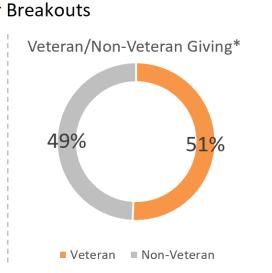
2023 Volunteer Goal 9,700

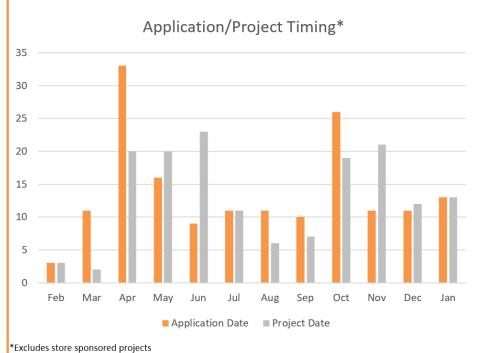


#### 2022 Stats & 2023 Goals - Central









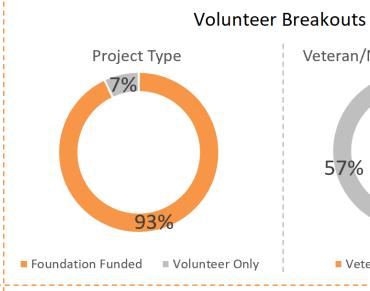
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
241	\$1,353,525	5,052	87

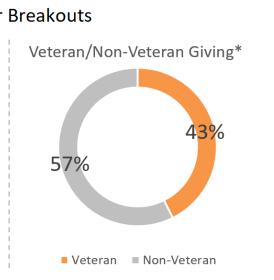
2022 Goal	% to Goal	2023 Volunteer Goal
1,575	321%	3,225

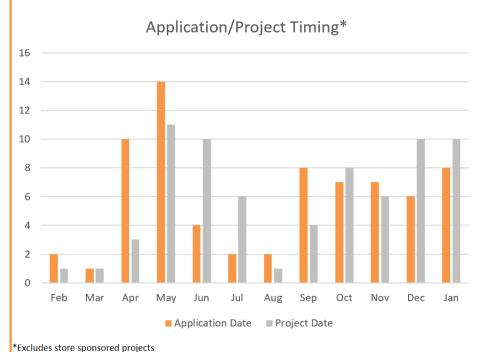


#### 2022 Stats & 2023 Goals - Mid-Atlantic









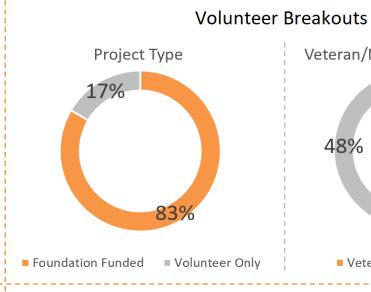
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
86	\$463,306	2,422	50

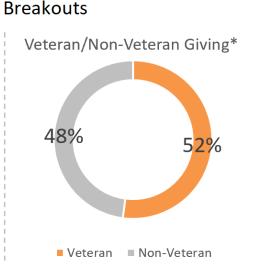
2022 Goal	% to Goal	2023 Volunteer Goal
1,150	211%	2,025

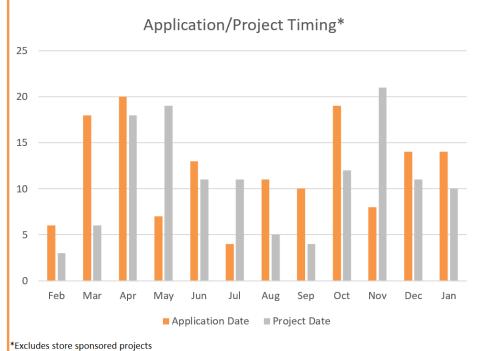


#### 2022 Stats & 2023 Goals - Midwest









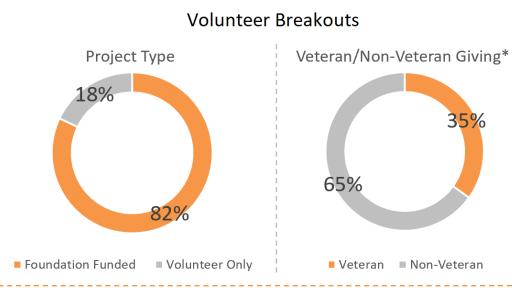
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
198	\$798,139	3,202	69

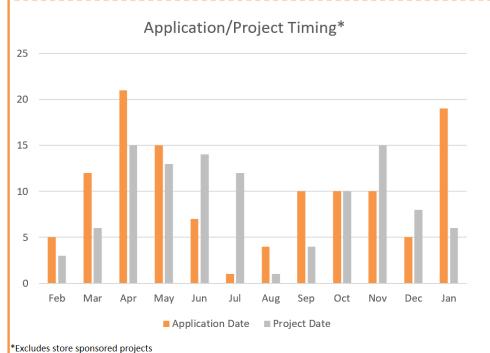
2022 Goal	% to Goal	2023 Volunteer Goal
1,350	237%	2,225



## 2022 Stats & 2023 Goals - New England







2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
183	\$613,051	3,228	82

2022 Goal	% to Goal
1,400	231%

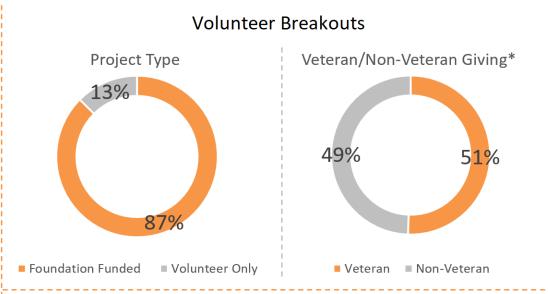
**2023 Volunteer Goal** 2,525

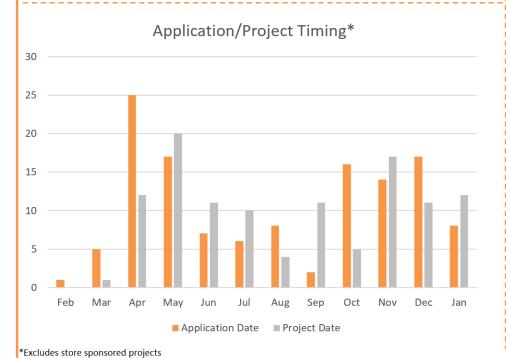
35%



#### **2022 Stats & 2023 Goals - NJ Metro**







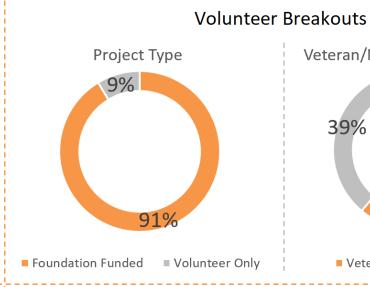
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
153	\$564,323	2,441	66

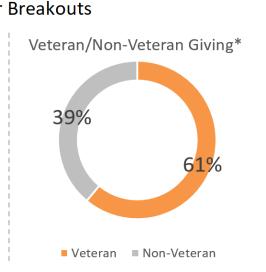
2022 Goal	% to Goal	2023 Volunteer Goal
1,275	191%	2,000



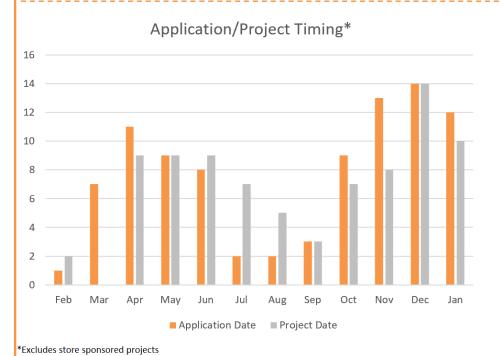
#### 2022 Stats & 2023 Goals - Northern Plains







Goal



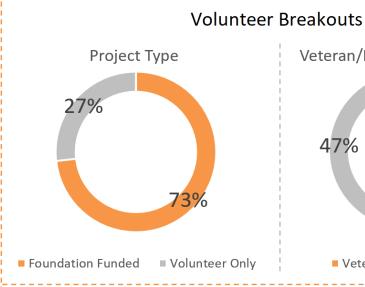
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
104	\$576,100	1,840	49

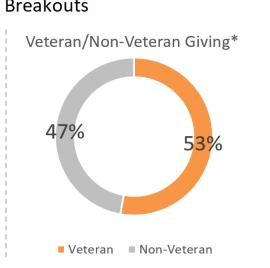
2022 Goal	% to Goal	2023 Volunteer
1,050	175%	1,700

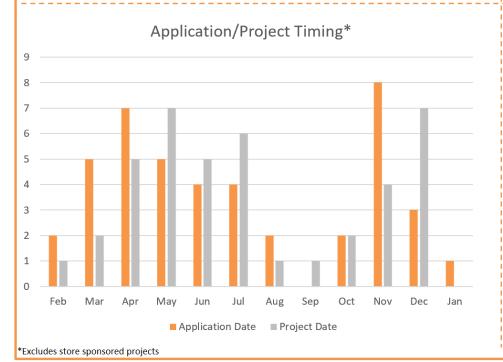


#### **2022 Stats & 2023 Goals - NY Metro**









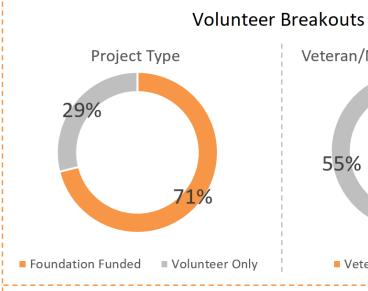
2022 Key Stats			
Projects Grant \$ Volunteers Unique Stores			
59	\$241,591	1,030	28

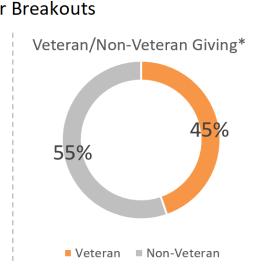
2022 Goal	% to Goal	2023 Volunteer Goal
1,025	100%	1,525

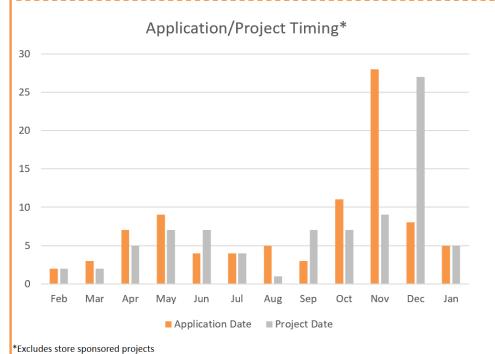


## 2022 Stats & 2023 Goals – Ohio Valley









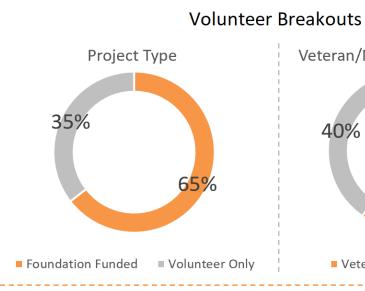
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
150	\$572,322	2,217	85

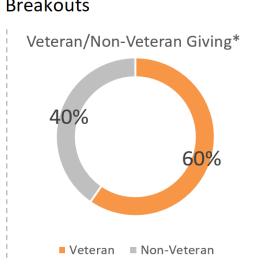
2022 Goal	% to Goal	2023 Volunteer Goal
1,550	143%	2,250

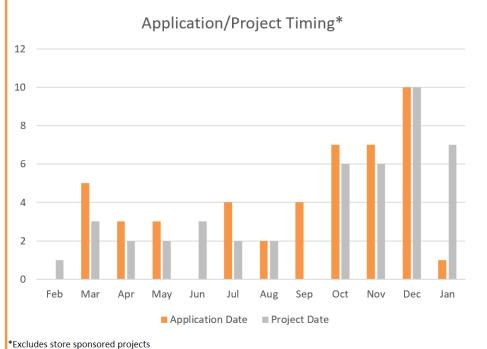


#### 2022 Stats & 2023 Goals - Gulf









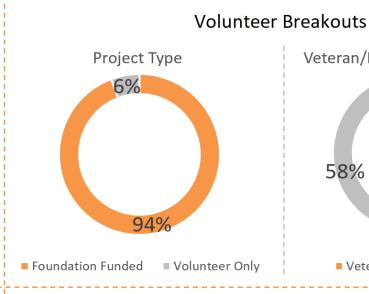
2022 Key Stats						
Projects Grant \$ Volunteers Unique						
71	\$330,827	1,757	36			

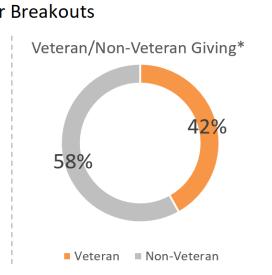
2022 Goal	% to Goal	2023 Volunteer Goal
1,175	150%	1,775



#### 2022 Stats & 2023 Goals - Midsouth







				Appli	catio	n/Pro	oject '	Timir	ng*			
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30												
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	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
	■ Application Date ■ Project Date											
*Exclu	des store	sponsore	d projec	ts								

2022 Key Stats						
Projects	Grant \$	Volunteers	Unique Stores			
206	\$1,145,534	4,217	80			

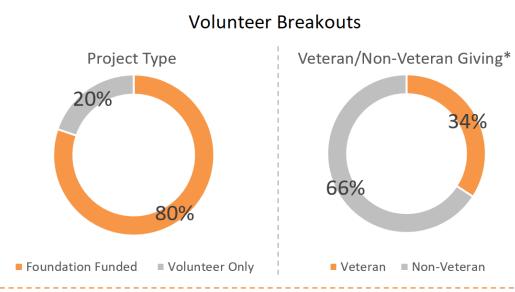
2022 Goal	% to Goal
1,550	272%

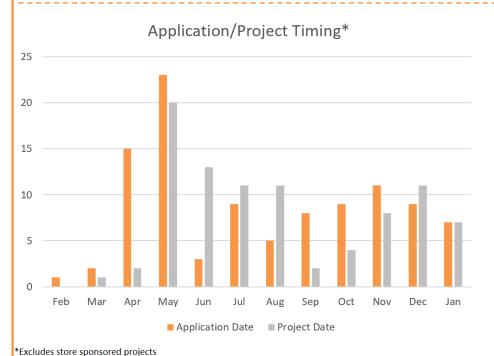
2023 Volunteer Goal 3,275



#### 2022 Stats & 2023 Goals – South Atlantic







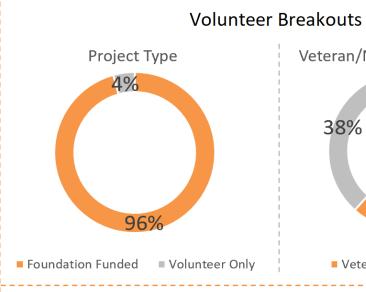
2022 Key Stats					
Projects	Grant \$	Volunteers	Unique Stores		
133	\$380,002	1,698	73		

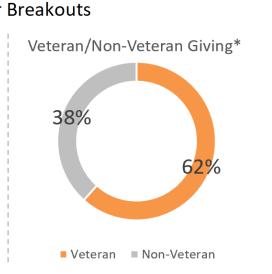
2022 Goal	% to Goal	2023 Volunteer Goal
1,350	126%	1,950

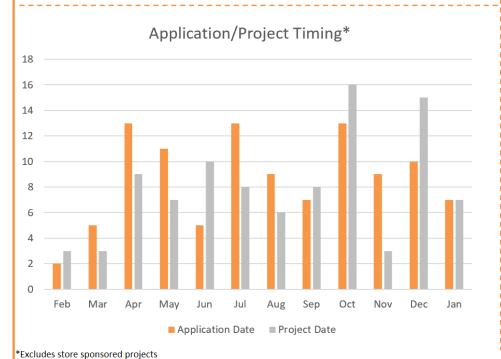


#### 2022 Stats & 2023 Goals - SFL/PR/USVI









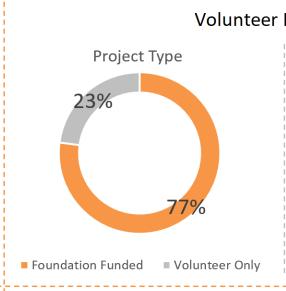
2022 Key Stats						
Projects	Grant \$	Volunteers	Unique Stores			
108	\$898,604	3,100	51			

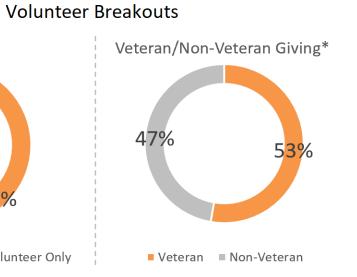
2022 Goal	% to Goal	2023 Volunteer Goal
1,525	203%	2,500

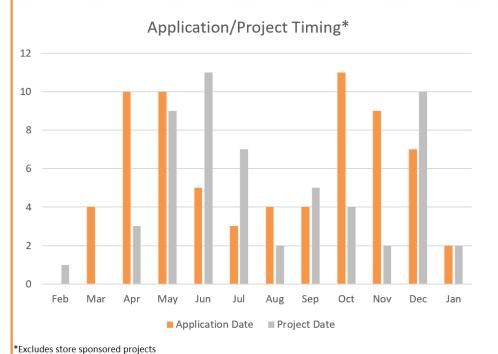


#### 2022 Stats & 2023 Goals - Southeast









2022 Key Stats					
Projects	Grant \$	Volunteers	Unique Stores		
76	\$335,409	1,619	46		

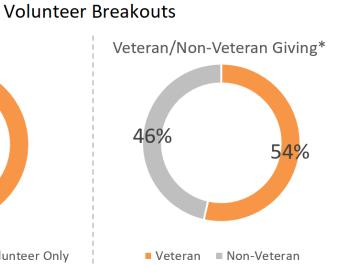
2022 Goal	% to Goal	2023 Volunteer Goal
1,525	106%	1,800

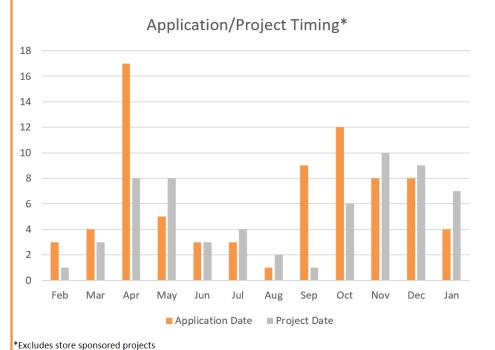


#### 2022 Stats & 2023 Goals - Southwest









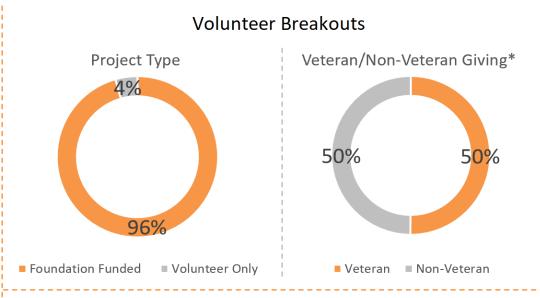
2022 Key Stats					
Projects	Grant \$	Volunteers	Unique Stores		
67	\$419,802	1,612	48		

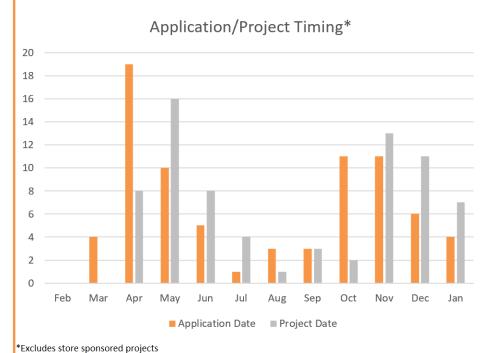
2022 Goal	% to Goal	2023 Volunteer Goal
1,475	109%	1,825



#### 2022 Stats & 2023 Goals - Pac Central







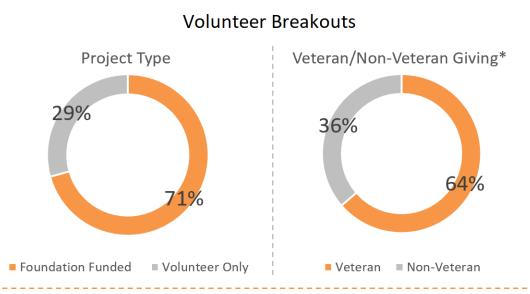
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
79	\$545,992	1,905	47

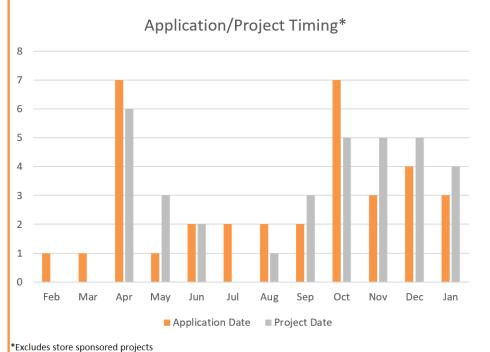
2022 Goal	% to Goal	2023 Volunteer Goal
1,150	166%	2,000



#### 2022 Stats & 2023 Goals - Pac Mtn Desert







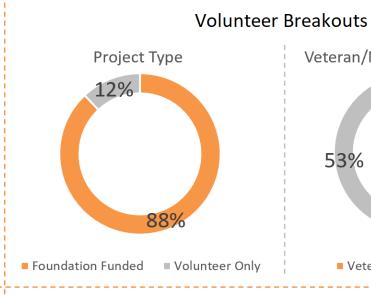
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
50	\$238,650	1,203	30

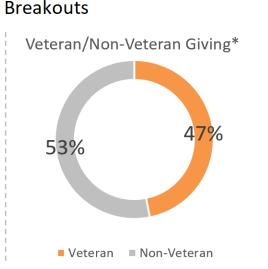
2022 Goal	% to Goal	2023 Volunteer Goal
1,200	100%	1,750

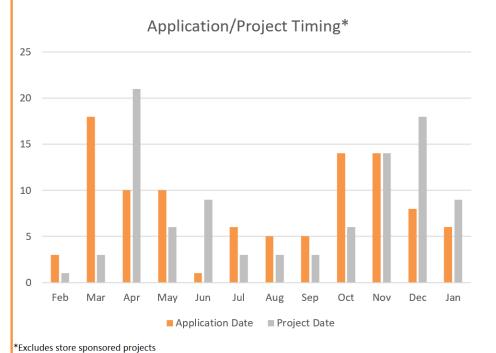


#### 2022 Stats & 2023 Goals - Pac North









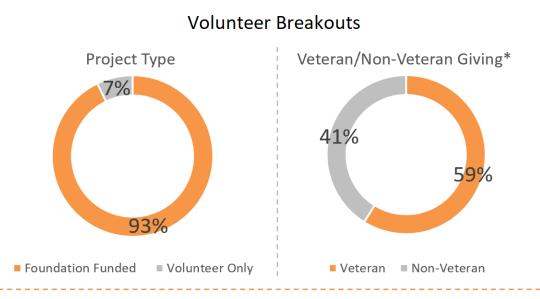
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
113	\$568,358	2,276	63

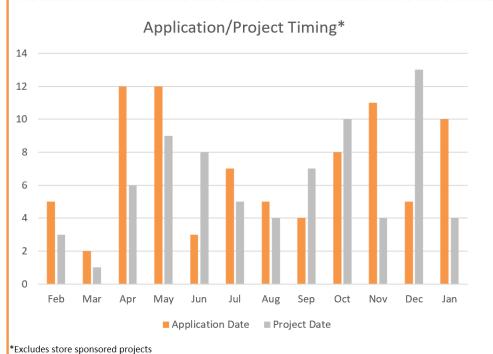
2022 Goal	% to Goal	2023 Volunteer Goal
1,325	172%	2,000



#### 2022 Stats & 2023 Goals - Pac Northwest







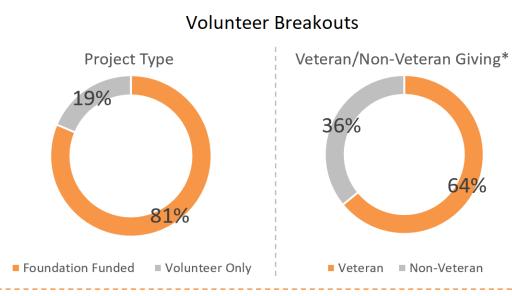
2022 Key Stats			
Projects	Grant \$	Volunteers	Unique Stores
86	\$461,030	1,640	53

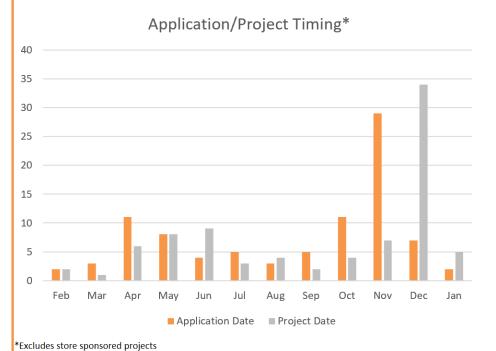
2022 Goal	% to Goal	2023 Volunteer Goa	
1,200	137%	1,750	



#### 2022 Stats & 2023 Goals - Pac South







2022 Key Stats			
Projects Grant \$ Volunteers Unique Stores			
120	\$645,681	2,564	58

2022 Goal	% to Goal	2023 Volunteer Goal
1,100	233%	2,200



# **Best Practice Discussion**

Q&A



## **Keys to Success**

#### COMMUNICATION

- Proactive & frequent communication
   between store/district/region captain levels
- Post-project updates sent to leadership
- Amplify efforts on social media
- Set goals as a team
- Recognize outstanding associates
- Don't hesitate to ask questions

#### **LEVERAGE RESOURCES**—

- Team Depot grant funds
- Quarterly nonprofit coupons
- Team Depot Toolbox
- Project Playbook (preplanned projects)
- Foundation Field Team at SSC
- Partner with non-store teams

#### **BUILD RELATIONSHIPS** —

- Connect with old partners or Cold call new nonprofits
- Repeat partners make for easier projects
- Identify needs within your community
- Get associate input on which nonprofits, causes or projects to support
- Pair new captains with experienced captains
- Engage non-store associates (e.g., supply chain)

#### **SAFETY FIRST**

- Follow the latest Team Depot SOP guidelines
- Appoint a safety captain
- Under-promise & over-deliver
- Leverage Services for specialized tasks



# **Q & A Closing**

- District Huddles –
   Train your Store Captains
  - District Huddle action item

